April 18, 2017

Bid Results
New Heavy Equipment Bid
570 W. Ave. 26, Los Angeles, CA 90065

Equipment Type #5 – Mid-Sized Excavator

1. Sonsray Machinery, LLC
   10950 Norwalk Blvd.
   Santa Fe Springs, CA 90670
   Total Bid: $39,253.32
   * The bid was disqualified because it did not meet all the heavy equipment specifications.

2. Volvo Construction Equipment and Services
   22099 Knabe Road
   Corona, CA 92883
   Total Bid: $47,097.45
   * The bid was disqualified because it did not meet all the heavy equipment specifications.

3. Coastline Equipment Co.
   6188 N. Paramount Blvd.
   Long Beach, CA 90805
   Total Bid: $49,144.13
   * The bid was disqualified because it did not meet all the heavy equipment specifications.

4. Eberhard Equipment
   2506 S. Harbor Blvd.
   Santa Ana CA, 92704
   Total Bid: $51,518.14

5. Diamond A Equipment
   821 North Rice Ave.
   Oxnard, CA 93030
   Total Bid: $51,993.00

6. JCB of Southern CA
   a division of Yale/Chase Equipment and Services, Inc.
   2615 Pellissier Pl.
   Industry, CA 90601
   Total Bid: $53,573.69
7. Diamond A Equipment  
   2635 E. South Street  
   Long Beach, CA 90805  
   Total Bid: $55,748.51

8. Quinn Company  
   P.O. Box 226789  
   Los Angeles, CA 90022  
   Total Bid: $62,713.00
MRCA 2017 NEW HEAVY EQUIPMENT BID
PRICING SHEET

* Must include all applicable taxes and fees.

<table>
<thead>
<tr>
<th>Equipment Type</th>
<th>Description</th>
<th>Quantity</th>
<th>Total Cost (per type)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>4WD Skip Loader</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>1-alt #1</td>
<td>4WD Skip Loader</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>4WD Farm-Style Tractor</td>
<td>1</td>
<td>41,868.75</td>
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<tr>
<td>3</td>
<td>Flatbed Trailer</td>
<td>1</td>
<td>14,597.87</td>
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<td>4</td>
<td>Mini-Excavator</td>
<td>1</td>
<td>33,956.98</td>
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<tr>
<td>5</td>
<td>Mid-Sized Excavator</td>
<td>1</td>
<td>51,518.14</td>
</tr>
</tbody>
</table>

TOTAL COST (ALL new heavy equipment) = $141,941.74

Company: EBERHARD EQUIPMENT

Authorized Representative: ROSENDO ALEJANDRE

Title: Vice President

Signature: [Signature]

Date: 3/22/17
### Standard Features

<table>
<thead>
<tr>
<th>Feature</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eco Plus System</td>
<td></td>
</tr>
<tr>
<td>Auto Idler</td>
<td></td>
</tr>
<tr>
<td>Rubber Track Model</td>
<td>KX040-4R1T, Rubber Tracks, ROPS/OGP</td>
</tr>
<tr>
<td>ROPS/OGP (Top Guard, Level I) 4-Post Canopy</td>
<td></td>
</tr>
<tr>
<td>or Air Conditioning Cab</td>
<td>Overall Length 15' 6.2&quot;</td>
</tr>
<tr>
<td>Suspension Seat</td>
<td>Overall Width 5' 6.9&quot;</td>
</tr>
<tr>
<td>Kubota 1 Hydraulic Pump Load</td>
<td>Overall Height 8' 1.8&quot;</td>
</tr>
<tr>
<td>Sensing System</td>
<td>Operating Weight 9,545 lbs.*</td>
</tr>
<tr>
<td>1 Variable Displacement Pump</td>
<td>Ground Clearance 12.9&quot;</td>
</tr>
<tr>
<td>All Controls Hydraulic Pilot Controls</td>
<td>Includes operator's weight, 175 lbs.</td>
</tr>
<tr>
<td>Two Operating Pattern Selection System</td>
<td></td>
</tr>
<tr>
<td>Accumulator</td>
<td></td>
</tr>
<tr>
<td>Digital Control Panel</td>
<td></td>
</tr>
<tr>
<td>Attachment Flow Presets, Service Alerts</td>
<td></td>
</tr>
<tr>
<td>Standard Front Dozer Blade w/ Float Optional Float Angle Blade w/ Bolt-on Cutting Edge</td>
<td></td>
</tr>
<tr>
<td>70 Degree Left, 55 Degree Right Boom Swing</td>
<td>17.2 gpm Adjustable Auxiliary Hydraulics Port 1</td>
</tr>
<tr>
<td>Auxiliary Hydraulics Diverter Valve</td>
<td>9.8 gpm Adjustable Auxiliary Hydraulics Port 2 Option</td>
</tr>
<tr>
<td>Thumb Bracket and Relief Valves</td>
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</tr>
<tr>
<td>Five Second Quick Preheat System</td>
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</tr>
<tr>
<td>Key Switch Stop System</td>
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<tr>
<td>Half Pitch Rubber Tracks</td>
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</tr>
<tr>
<td>Self Bleed Fuel System</td>
<td></td>
</tr>
<tr>
<td>Auto-Downshift Two Speed Travel System</td>
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</tr>
<tr>
<td>Swivel Negative Brake Travel Negative Brake Third Line</td>
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</tr>
</tbody>
</table>

### Custom Options

<table>
<thead>
<tr>
<th>Option</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) KUBOTA KONNECT MECHANICAL COUPLER COMPLETION KIT</td>
<td>$250.00</td>
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<tr>
<td>K7036-KUBOTA KONNECT MECHANICAL COUPLER COMPLETION KIT</td>
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</tr>
<tr>
<td>(1) KUBOTA KONNECT MECHANICAL COUPLER BASE KIT</td>
<td>$1,067.00</td>
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<tr>
<td>K7036-KUBOTA KONNECT MECHANICAL COUPLER BASE KIT</td>
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</tr>
<tr>
<td>(1) 16&quot; KUBOTA KONNECT QUICK ATTACH TRENCHING BUCKET</td>
<td>$1,047.00</td>
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<tr>
<td>K7111-16&quot; KUBOTA KONNECT QUICK ATTACH TRENCHING BUCKET</td>
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<tr>
<td>(1) 30&quot; KUBOTA KONNECT QUICK ATTACH TRENCHING BUCKET</td>
<td>$1,506.00</td>
</tr>
<tr>
<td>K7120-30&quot; KUBOTA KONNECT QUICK ATTACH TRENCHING BUCKET</td>
<td></td>
</tr>
<tr>
<td>(1) RETRACTABLE 3' SEAT BELT KIT</td>
<td>$127.00</td>
</tr>
<tr>
<td>K9646-RETRACTABLE 3' SEAT BELT KIT</td>
<td></td>
</tr>
</tbody>
</table>

**Suggested List Price w/ Options:** $63,246.00

- government discount $15,873.00
- subtotal $4,145.14
- total $51,518.14

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*Taxes, shipping & handling, surcharges, assembly charges, destination, freight and/or delivery charges are not included.

This MSRP configuration program is for informational purposes only. In all instances, the user of this program must consult with an authorized Kubota Dealer for complete purchase, warranty and safety information. Special pricing and promotions may be available on certain models. See your Kubota Dealer for details and individual Dealer product pricing. All prices are shown in U.S. Dollars. Quotes are for products sold in the United States only.

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MRCA Attachment
5/3/17
Agenda Item VI (e)
Kubota

KX040-4 Excavator

Sales Features
- 38.9 hp Net, 40.4 hp Gross @ 2200 rpm
- Meets Tier 4 emission standards
- 9,195 lbs. operating weight
- 11' 2.7" digging depth
- Conventional tail swing
- Eco Plus® System
- Auto idle system
- Two pattern selection system
  - ISO / Large excavator pattern
  - SAE / Backhoe pattern
- Suspension seat
- Up front digital control panel
- Interactive service and diagnostics displays
- 1 variable displacement pump
- Accumulator
- Auxiliary hydraulics piping and valves standard
- Attachment flow adjustable, with presets
- Bi-directional, proportional service port controls, right-hand pilot control mounted.
- Cushioned arm and boom cylinder
- Direct to tank return line
- SP1 Diverter valve
- Hydraulic pilot controls
  - Adjustable wrist rests
- Large capacity oil cooler
- Multiple circuit operation
- Straight travel circuit
- Reinforced boom cylinder protector

Sales Features (cont'd)
- Protected boom and bucket cylinder hoses
- Protected travel motor hoses
- Swing bracket bushings
- Thumb bracket & relief valves factory installed
- Tool and grease gun storage
- Two-piece dozer hoses
- Wide open access panels for ground level serviceability
- One-sided engine service
- Dual element air cleaner
- Fuel / water separator
- Self-bleed fuel system

Undercarriage
- 30° angle shaped track frame
- Dozer blade with float
- Four double flange lower track rollers per side
- Grease track tension adjustment
- Rubber or steel track models
- Shockless travel
- Shockless swivel
- Two travel speeds
  - Auto-downshift travel motors
  - Travel speed switch blade lever mounted
  - Upper track roller

Safety Equipment
- Automatic house parking brake
- Automatic travel parking brake
- Control lever safety locks
- Grab handles for entry & exit

Safety Equipment (cont'd)
- Non-slip entry & exit surfaces
- Retractable seat belt
- ROPS / TOPS / OPG (Top Guard Level 1) cab / canopy
- Safety start system

Buckets & Attachments
- 12", 16", 18", 24", 30" pin-on and quick attach trenching buckets
- 24" Excavating Rake
- 36" Grading Blade
- 38", 39" Tilt grading bucket / BOE
- Auger
- Hydraulic breaker
- Hydraulic thumb
- Flail mower
- Quick coupler, mechanical
- Kubota Konnect® Hydraulic Quick Coupler
- Vibratory compactor

Options
- 3" Retractable seat belt
- Air-conditioned cab option
  - Cloth covered suspension seat in cab models
- Cab mirror kit
- Cab radio
- Canopy light kit
- Angle dozer blade with float, bolt-on cutting edge
- 6 in 1 dozer blade with float, bolt-on cutting edge
- Second service port
- Steel crawlers
- Travel alarm kit

Specifications subject to change without notice.
Revised January 9, 2015.
Kubota

KX040-4 Excavator

Engine:
Make and Model: Kubota D1803-CR-TE4
Type: Tier 4, liquid cooled, 3 cylinder, diesel
Engine hp (Gross): 40.4 / 2200 rpm
Bore x Stroke: 87.0 x 102.4 mm
Displacement: 111.4 cu. in.
Fuel Consumption (75% of load): 1.6 gph
Air Cleaner: Dual Element
Lubrication: Forced Lubrication
Cooling System: Pressurized Radiator
Charging Output: 60 Amp

Capacities:
Fuel Reservoir: 16.9 gal
Cooling System: 1.8 gal
Engine Oil: 1.3 gal
Hydraulic Reservoir: 11.2 gal
Wheel Motor: 0.2 gal

Drive System:
Traveling Speed: 1.8 / 3.1 mph
Maximum Traction Force: 5,747 lbf
Length of Track on the Ground: 67.3"
Under Carriage Shoe Width: 13.6"
Ground Contact Pressure: 4,535 psi

Hydraulics:
System Type: Closed center, Load Sensing
Pump Type / Quantity: Piston / 1
Total Pump Output: 24.4 gpm
Auxiliary Flow SP1: 17.2 gpm
Bucket Digging Force: 9,535 lbf
Arm Digging Force: 4,112 lbf

Dimensions:
Overall Length (Transport): 200"
Overall Height: 97.8"
Overall Width: 66.9"
Clearance Under Upper Structure: 22.6"
Tail Swing Radius: 51.2"
Tail Swing Overhang: 17.7"

Dimensions:
Standard Blade
Blade Width X Height: 66.9" x 13.8"
Maximum Lift Above Ground: 15.7"
Maximum Drop Below Ground: 15.9"

Hydraulic Blade
Blade Width X Height: 56.9" x 15.2"
Maximum Lift Above Ground: 16.5"
Maximum Drop Below Ground: 20.1"
Maximum Swing Angle: 25° Left or Right

Hydraulic 6 in 1 Blade
Blade Width X Height: 70.9" x 15.2"
Maximum Lift Above Ground: 17.0"
Maximum Drop Below Ground: 20.7"
Maximum Swing Angle: 25° Left or Right
Maximum Tilt Angle: 10° Up or Down

Swing System:
Unit Swing Speed: 9.2 rpm
Boom Swing Angle: 70° left / 55° right

Operating Weight:
Canopy, rubber tracks, standard blade: 9,195 lbs.
Canopy, rubber tracks, angle blade: 9,545 lbs.
Canopy, rubber tracks, 6 in 1 blade: 9,900 lbs.
Cab, rubber tracks, standard blade: 9,500 lbs.
Cab, rubber tracks, angle blade: 9,855 lbs.
Cab, rubber tracks, 6 in 1 blade: 10,210 lbs.

Working Range:
Maximum Digging Depth: 11' 2.7"
Maximum Reach @ Ground Level: 17' 9"
Maximum Vertical Digging Depth: 7' 4.8"
Maximum Digging Height: 17' 6"n
Maximum Dumping Height: 12' 9.5"
Climbing Ability: 36% / 20°

Lift Capacity:
Cab, Rubber Tracks, Over Front, Standard Blade, Grounded,
2 Ft. Load Point Height: 1,960 lbs.