Attachment 1/6/16 Agenda Item

REQUEST FOR BID

ISSUED BY:

MOUNTAINS RECREATION AND CONSERVATION AUTHORITY 570 WEST AVENUE 26, SUITE 100 LOS ANGELES, CA 90065

INVITATION FOR BID ON: MUNICIPAL LEASE AUTOMOBILE RFB

TERMS OF INVITATION: Bids in duplicate, subject to the instructions, terms and conditions of this Invitation for Bids, and such other contract provisions, specifications, drawings or other data as are attached will be received at the Mountains Recreation and Conservation Authority (MRCA), 570 West Avenue 26 Ste. 100, Los Angeles, CA 90065 until 2:00 PM, local time on NOVEMBER 23, 2015, and at that time publicly opened and read aloud. Please mark your bid envelope "SEALED BID: MUNICIPAL LEASE AUTOMOBILE".

LEASE AUTOMOBILE	the road troad. I road mark your old on the pro-	
Name and Address:	PAIRVIEW FORD SALES, INC. P.O. EOX 1999 SAN DERNARDING, CALIF. 92402,	
Signature of Person Auth	norized to Sign Proposal:	
Name: 7000 EF.	F	
Title: FLEET /	MANAGER	
Telephone: 909.386		
	AWARD	
Date of Award:	(To be completed by the Authority)	
Amount:		
MRCA by:		

REPRESENTATIONS, CERTIFICATIONS, AND ACKNOWLEDGMENTS

The bidder represents and certifies as part of its bid that: (Check or complete all applicable boxes or blocks.)

TYPE OF BUSINESS ORGANIZATION

1.

It operates as:

	 an individual a partnership a non-profit organization a corporation, incorporated under the laws of the State of
2.	EQUAL OPPORTUNITY It is an equal opportunity employer, and will not discriminate with regard to race, religion, color, national origin and sex in the performance of any contract or order resulting from this bid.
3.	CERTIFICATION OF INDEPENDENT PRICE DETERMINATION By submission of this bid, the bidder certifies, and in the case of a joint offer, each party thereto certifies as to its own organization, that in connection with this procurement:
	(a) The prices in this bid have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;
	(b) Unless otherwise required by law, the prices which have been bid herein have not knowingly been disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening of bids directly or indirectly to any other bidder or competitor; and
	(c) No attempt has been made by the bidder to induce any other person or firm to submit or not to submit a bid for the purpose of restricting competition.

MOUNTAINS RECREATION AND CONSERVATION AUTHORITY BID INSTRUCTIONS

Mountains Recreation and Conservation Authority (MRCA) plans to acquire new vehicles on a lease basis as described in this Request for Bid. MRCA prefers to select a single company to satisfy its requirements.

Specifications are attached.

Bids should be submitted under company letterhead stationery with the information required in this RFB. As a minimum, bids must include the following completed pages:

- 1) RFB Cover Pages (Pages 1 and 2 of the bid package)
- 2) Completed Pricing Sheet (Page 14 of the bid package)
- 3) Vendor Responsiveness Sheet (Page 13 of the bid package)
- 4) Contract Administrative Data: Designate points of contact for this proposed contract. Indicate primary point of contact for negotiations, if multiple contacts identified (Page 12 of the bid package)
- 5) Include any Lease Agreements that MRCA would be required to sign. The lease agreements will be reviewed by MRCA before any award will be announced

Two (2) copies of all bid documents shall be sealed in one envelope and submitted to:

Mountains Recreation and Conservation Authority (MRCA)
570 West Avenue 26 Suite 100
Los Angeles, CA 90065

Not later than 2:00 P.M. on **NOVEMBER 23, 2015**. Mark envelope "SEALED BID: MUNICIPAL LEASE AUTOMOBILE".

Mountains Recreation and Conservation Authority appreciates your time and effort in preparing this bid. Please note that all bids must be received at the designated location by the deadline shown. Bids received after the deadline will not be considered for the award of the contract, and shall be considered void and unacceptable. Opening is scheduled to be held in the Mountains Recreation and Conservation Authority (MRCA), 570 West Avenue 26 Ste. 100, Los Angeles, CA 90065, not later than 2:00 P.M. on NOVEMBER 23, 2015. Bids will be received and publicly announced. Bidders, their representatives and interested persons may be present. Contract will not be awarded at the time of the bid opening. MRCA shall analyze all bids to determine lowest responsible bidder based on the needs of MRCA.

Successful bidder shall defend, indemnify and save harmless Mountains Recreation and Conservation Authority and all its officers, agents and employees from all suits, actions, and other claims of any character, name and description brought for or on account of any injuries or damages receiver sustained by any person, persons, or property on account of any negligent act or fault of the successful bidder, or any agent, employee, subcontractor or supplier, in the execution of or performance under, any contract which may result from award. Successful bidder shall pay any judgment with costs, which may be obtained, against Mountains Recreation and Conservation Authority growing out of such injury or damages.

BID SPECIFICATIONS SCOPE OF PROGRAM AND GENERAL REQUIREMENTS

MRCA is soliciting a bid for twenty four (24) vehicle replacements. Be advised that lease arrangements contemplated to extend more than one year will be subject to availability of appropriations.

MRCA will tentatively select a successful bidder by DECEMBER 14, 2015. Bidder will be given the opportunity to propose a phase-in schedule for initial vehicle deliveries. Replacement schedules for vehicles ordered under the contract will be established based on the conditions of the selected alternative.

SERVICES AND PRICES/COSTS

MRCA requires vehicles on a lease satisfying the specifications described in this section. Bidders are expected to submit proposals that comply with <u>all</u> portions of this section as well as "minimum vehicle specifications" and all specifications related to vehicle types. If a bidder is unable to satisfy every element but chooses to submit a proposal anyway, it must clearly identify the element(s) it is unable to satisfy and the reason it cannot meet the requirement. MRCA will review any exceptions taken but, at its sole discretion, may determine the proposal not responsive to MRCA's requirements and remove it from further consideration. Lease parameters are defined as follows:

Municipal Lease

For evaluation purposes MRCA is requiring all vendors to use the following lease parameters:

The following represents MRCA's requirements for a lease option:

- Five (5) year municipal lease with no mileage restrictions.
- ✓ Vehicles must be depreciated at to a \$1 Buyout.
- List all other applicable fees and charges.
- ✓ Vendor will be responsible for licensing and registration of the vehicle to MRCA with exempt license plates and applicable taxes.

MINIMUM VEHICLE SPECIFICATIONS

MRCA is requesting bidders to submit pricing for the following vehicles classes. All vehicles must have white exterior paint color, regular gas engines that comply with California Emissions, automatic transmissions, limited slip rear ends, air conditioning, AM/FM/Blue tooth compatible radio, bucket seats, vinyl interior and floor mats, power windows and door locks, spray bed liners, a 100,000 mile bumper to bumper warranty, and meet the minimum vehicle specifications below:

DESCRIPTIONS OF VEHICLE TYPES 1-13 (Including Alternates):

✓ VEHICLE TYPE 1: Quantity Three (3) new 4-Door COMPACT SEDAN

- ✓ Seating for four
- ✓ Hybrid Gasoline/Electric Engine
- Keyless entry
- Three (3) master ignition keys
- ✓ Blue Tooth capable
- Power windows and doors

VEHICLE TYPE 2: Quantity Two (2) new ½-TON PICKUP TRUCK 4WD

(Example: Chevy Silverado 1500, Dodge Ram 1500, Ford F-150 or GMC Sierra 1500)

- Crew cab (4-doors largest cab in this class)
- V. Short bed (6.5ft) 6/2 BEO
- ✓ Largest V-8 available
- ✓ Auto locking hubs
- ✓ Allow \$7,000 for Law Enforcement Code equipment and installation
- ✓ Largest fuel tank available
- Keyless entry
- Three (3) master ignition keys
- A/T Black wall tires
- Police package
- High output alternator
- Yow Package w/integrated brake controller
- ✓ Power windows
- Blue tooth sound system w/hands free phone use
- ✓ Heavy Duty Cooling

VEHICLE TYPE 2 (ALTERNATE)

Bid with high output V-6 engine (Example Eco Boost or Ecotec)

VEHICLE TYPE 3: Quantity two (2) new 1 ton Utility bed 4X4 (single rear wheel) (Example: Chevy Silverado 3500, Dodge Ram 3500, Ford F-350 or GMC Sierra 3500) ✓ Extra cab or Double Cab (4-doors) SUPERIAB Long Bed (8ft) Largest V8 gas engine available ✓ Auto locking hubs Heavy duty cooling package ✓• High output Alternator 200 MP Full size spare ✓ PICKUP BED DELETE **√.** Tow package with class IV receiver (10,000#) and integrated brake controller No roof lights ✓ A/T black wall tires Allow \$5,500 for Utility box ✓ Allow \$7,000 for Law Enforcement Code equipment and installation ✓ Largest fuel tank available Rear View Camera or sensors Keyless entry Three (3) master ignition keys ✓ Power Windows ✓ Blue tooth sound system w/hands free phone use VEHICLE TYPE 4: Quantity one (1) new 1 ton Pickup bed 4X4 (single rear wheel) (Example: Chevy Silverado 3500, Dodge Ram 3500, Ford F-350 or GMC Sierra 3500) V• Extra cab or Double Cab (4-doors) SAGROAPS Long Bed (8ft) Largest V8 gas engine available ✓ Auto locking hubs Heavy duty cooling package High output Alternator 200 AMP Full size spare Tow package with class IV receiver (10,000#) and integrated brake controller No roof lights ✓ A/T black wall tires Allow \$7,000 for Law Enforcement Code equipment and installation Largest fuel tank available Rear View Camera or sensors Keyless entry

Three (3) master ignition keys

Blue tooth sound system w/hands free phone use

Power Windows

VEHICLE TYPE 5: Quantity one (1) new 1 ton PICKUP 4X4 (single rear wheel) (Example: Chevy Silverado 3500, Dodge Ram 3500, Ford F-350 or GMC Sierra 3500) Extra cab or Quad cab or Double cab (4-doors) Scherous Long Bed (8ft) Largest V8 gas engine available Y• Auto locking hubs

V ◆ , Heavy duty cooling package

High output Alternator 200 AMP.

Full size spare
PICKUP BED DELETE

Tow package with class IV receiver (10,000#) and integrated brake controller

✓ No roof lights

✓ A/T black wall tires

✓ Allow \$5,500 for Utility box

Largest fuel tank available

Rear View Camera or sensors

Keyless entry

Three (3) master ignition keys

Power Windows

Blue tooth sound system w/hands free phone use

VEHICLE TYPE 6: Quantity one (1) new 1 ton PICKUP 4X4 (single rear wheel)

(Example: Chevy Silverado 3500, Dodge Ram 3500, Ford F-350 or GMC Sierra 3500)

✓ • Crew cab (4-doors)

V • Short Bed (6.5ft)

Largest V8 gas engine available

• Auto locking hubs

Heavy duty cooling package

High output Alternator 200 AMP

Full size spare

% PICKUP BED DELETE

Tow package with class IV receiver (10,000#) and integrated brake controller

✓ No roof lights

✓ A/T black wall tires

Allow \$5,500 for Utility box

✓ Allow \$7,000 for Law Enforcement Code equipment and installation

Largest fuel tank available

Rear View Camera or sensors

Keyless entry

Three (3) master ignition keys

✔ Power Windows

Blue tooth sound system w/hands free phone use

Heavy duty cooling package High output Alternator 200 AMP. Full size spare Tow package with class IV receiver (10,000#) and integrated brake controller No roof lights ✓ A/T black wall tires Allow \$7,000 for Law Enforcement Code equipment and installation Largest fuel tank available Rear View Camera or sensors **1/•** ` Keyless entry ✓ Three (3) master ignition keys Power Windows M Blue tooth sound system w/hands free phone use VEHICLE TYPE 8: Quantity one (1) new 1 ton 15 Passenger van (single rear wheel) (Example: Chevy Express 3500, Dodge Ram 3500, Ford E-350 or GMC Express 3500) 15 passenger with extended rear storage (IS PASSENGER ONLY, EXTENDED LENGTH WA MED, ROOF) Medium roof height Largest V8 gas engine available Heavy duty cooling package High output Alternator Full size spare Tow package with class IV receiver (10,000#) and integrated brake controller A/S • A/T black wall tires Largest fuel tank available **✓•** Keyless entry Three (3) master ignition key Power Windows **V**• Blue tooth sound system w/hands free phone use

VEHICLE TYPE 7: Quantity one (1) new 1 ton PICKUP 4X4 (single rear wheel) (Example: Chevy Silverado 3500, Dodge Ram 3500, Ford F-350 or GMC Sierra 3500)

Crew cab (4-doors)

✓ Auto locking hubs

Short Bed (6.5ft)

Largest V8 gas engine available

%

VEHICLE TYPE 9: Quantity one (1) new 1-ton Cab Chassis Stake bed (8'X12') dump 4X4 (Dual rear wheel)

(Example: Chevy Silverado 3500, Dodge Ram 3500, Ford F-350 or GMC Sierra 3500)

- Standard Cab
- Largest V8 gas engine available
- Auto locking hubs
- Heavy duty cooling package
- High output Alternator 200 AMP.
- ✓ Full size spare
- Tow package with class IV receiver (10,000#) and integrated brake controller
- ✓ A/T black wall tires
- Largest single fuel tank available
- Three (3) master ignition key

VEHICLE TYPE 10: Quantity Five (5) new med duty crew cab 4x4 cab and chassis

(Example: Chevy Silverado 4500, Dodge Ram 4500, Ford F-450 or GMC Sierra 4500)

Power windows

DIESELOULY • Largest Gas engine

- ✓ A/T Black wall tires
- Allow \$6500 for utility bed
- Yow package with class IV receiver (10,000#) and integrated brake controller
- Blue tooth sound system w/hands free phone use
- Heavy Duty Cooling Package
- High Output Alternator
- Largest single fuel tank available
- Full Size Spare tire and wheel
- Three (3) master ignition key

VEHICLE TYPE 10: (ALTERNATE): Bid with diesel motor.

• DEF tank must be at least 14 inches clear from ground

VEHICLE TYPE 11: Quantity two (2) new 1.5-ton Cab Chassis Stake bed (8'X12') dump 4X4 (Dual rear wheel)

(Example: Chevy Silverado 5500, Dodge Ram 5500, Ford F-550 or GMC Sierra 5500)

Standard Cab

DESELONG Largest V8 gas engine available

- Auto locking hubs
- Heavy duty cooling package
- ✓ High output Alternator
- ✓ Full size spare
- Tow package with class IV receiver (10,000#) and integrated brake controller
- ✓ A/T Black wall tires
- **V** Largest fuel tank available
- Three (3) master ignition key

VEHICLE TYPE 11: (ALTERNATE): Diesel Option

VEHICLE TYPE 12: Quantity one (1) new Cab and chassis (Under 26,000 GVW Class C license to drive) (Example: Ford F650)

NO • Standard Cab

RID • Hydraulic Brakes

- Saddle toolboxes, Max size for space btw cab/pump and wheels one each side
- a 2,000 gallon water tank,
- P.T.O pump,
- One(1) front spray, one(1) rear spray, one (1) side spray each side;
- All spray heads removable on 2 ½ inch cam lock fittings.

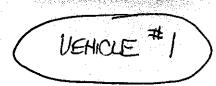
VEHICLE TYPE 12 (ALTERNATE #1): Diesel Option VEHICLE TYPE 12 (ALTERNATE #2): Four Wheel Drive

VEHICLE TYPE 13: Quantity one (1) new Cab and chassis (Under 26,000 GVW Class C license to drive) (Example: Ford F650)

NO BIN

- Standard Cab
- Hydraulic Brakes
- Towing package w/ integrated brake controller
- 2 ½ inch receiver hitch
- Saddle toolboxes Max size for space between cab and wheels one each side
- 9-foot steel dump box,
- P.T.O driven pump
- Rear dump gate (4 way with coal chute door)
- Manual rolling load cover

NJO RIC VEHICLE TYPE 13: (ALTERNATE): Diesel Option





SAN BERNARDINO CA 92402 PHONE #:(909) 386-0281 FAX #:(909) 386-0292

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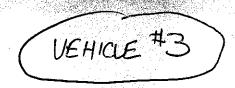
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FAIRVIEW FORD SALES, INC FLEET AND TRUCK CENTER 740 WEST 2ND STREET P O BOX 1390 SAN BERNARDINO CA 92402

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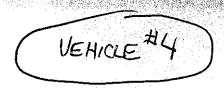




SAN BERNARDINO CA 92402 IE #:(909) 386-0281 FAX #:(909) 386-0292

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SAN BERNARDINO CA 92402

PHONE #:(909) 386-0281

FAX #:(909) 386-0292

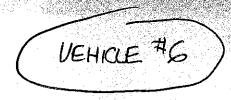
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S	STEEL		512 52B	SPARE TIRE/WHL2	NC
610A	PREF EQUIP PKG		528	BRAKE CONTROLLR	270
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	.TRAILER TOW PKG	<u>:</u>	585	AMFM/CD/CLK	275
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FAIRVIEW FORD SALES, INC FLEET AND TRUCK CENTER 740 WEST 2ND STREET POBOX 1390 SAN BERNARDINO CA 92402 PHONE #:(909) 386-0281 FAX #:(909) 386-0292

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Z1	OXFORD WHITE			425	50 STATE EMISS	NC	
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S	STEEL			52B	BRAKE CONTROLL		
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FAIRVIEW FORD SALES, INC FLEET AND TRUCK CENTER 740 WEST 2ND STREET P O BOX 1390 **SAN BERNARDINO CA 92402** PHONE #:(909) 386-0281 FAX #:(909) 386-0292

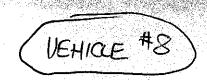
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	A	VNYL 40/20/40			512	SPARE TIRE/WHL2	2 NC		
	S	STEEL			52B	BRAKE CONTROLLE	R 270		
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SAN BERNARDINO CA 92402 IE #:(909) 386-0281 FAX #:(909) 386-0292

PHONE #:(909) 386-0281

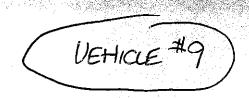
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z_1	OXFORD WHITE				425	50 STATE EMISS	NC	
A	VNYL 40/20/40				512	50 STATE EMISS SPARE TIRE/WHL2 BRAKE CONTROLLR	NC	
S	STEEL				52B	DEAKE COMMODITE	NC 070	
610A	PREF EQUIP PKG				J2D	DIVAKE CONTROLLS	270	
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996	.6.2L EFI V8 ENG	NC			TOTAL	BASE AND OPTIONS	44745	
44P	6-SPD AUTOMATIC				TOTAL	BASE AND OPTIONS	44745	
TBM	T.T.245 BOW DO 17	165				•		
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	PWR EQUIP GROUP	390						
2011	JOB #1 BUILD	1105			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
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Orde Ord 59H 62D 67D	HI MNT STOP LMP JACK STRG WHL CNTLS XTR HVY DTY ALT	ority: lt Name RETAIL NC 70 75	2016 A1 C	F-SERI Ord FIN	ES SD J: QV1	91 Order Type: 5 PO Number: DEST AND DELIV BASE AND OPTIONS	Dealer: E Page: 2 B Price Level RETAIL \$1195	71156
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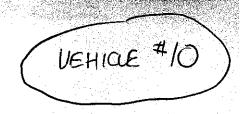
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220	148" WHEELBASE	38285			9150# GV		NC		
YZ	OXFORD WHITE			425					
v	VINYL			53B					
K	PEWTER			59B			7		
	PREF EQUIP PKG			58X	AM/FM/CD	/SYNC	665		
00211	.XL TRIM			60C	CRUISE CO	ONTROL	325		
57B	.MANUAL A/C	NC		63C	HVY DUTY	ALTERN	NC		
99M	3.7L TIVCT V6	140	•	EI O EI A F	D. 70				
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	.235/65R16 BSW			TOTAL			42505		
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SAN BERNARDINO CA 92402 PHONE #:(909) 386-0281 FAX #:(909) 386-0292

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A	VNYL 40/20/40			512	SPARE TIR	RE/WHT.2	350			
S	STEEL			52B	BRAKE CON	TROLLR	270			
64UA	PREF EQUIP PKG			61J	JACK		NC			
570	XL TRIM			65Z	AFT AXLE	TANK	NC			
572	ALTERN COMPTATIONS	NC					IVC			
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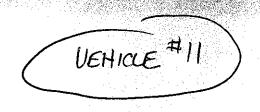




SAN BERNARDINO CA 92402 IE #:(909) 386-0281 FAX #:(909) 386-0292

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A					512	SPARE TIRE/WHL2	350	
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SAN BERNARDINO CA 92402

PHONE #:(909) 386-0281

FAX #:(909) 386-0292

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DESCRIPTION/WORK STATEMENT

Project Organization and Management

The Vendor shall establish and maintain an appropriate organizational structure to enable local management of the lease portion of this contract. Documentation supporting the Vendor's ability to service the contract (including but not limited to office locations) should be included with the bid submission. All ordering will originate directly from MRCA.

Vehicle Mileage and Term

The Vendor shall be able to support vehicle return and replacement as specified in the contract. The awarded Vendor may propose, and MRCA may consent to, a desired timeframe or mileage interval different than levels requested by MRCA, if such intervals provide advantages to the Vendor, MRCA, or both, such as lower lease prices due to better vehicle resale potential.

Title, License, and Registration

The Vendor shall be responsible for providing vehicles that are properly titled and are tagged in California where they will be operated. Fees associated with titling and tagging shall be the responsibility of the Vendor and shall be considered included in prices paid under this contract.

Vehicle Inspection

All vehicles leased under this contract shall be inspected, at which point vehicle inspection documentation will be provided indicating the general condition of the vehicle.

Condition of Leased Vehicles

Each vehicle furnished under this contract shall be of good quality and in safe operating condition. MRCA shall accept or reject the vehicles promptly after receipt. If MRCA determines that any vehicle is defective or unsafe at delivery, MRCA shall promptly inform the Vendor in writing.

DELIVERIES OR PERFORMANCE

Delivery Schedule

The bidder proposes to deliver vehicles within the following period after receipt of an MRCA order for a given vehicle: 180 - 180 (bidder to fill in blank in Vendor Responsiveness Page). In the event delivery cannot be completed within this period, the Vendor shall notify MRCA when it becomes aware it cannot meet the schedule and shall indicate the reason for delay and a projected delivery date. MRCA reserves the right to cancel the order at that time without cost to MRCA. In any event, MRCA's obligation to pay does not commence until MRCA accepts delivery of a vehicle from the Vendor.

CONTRACT ADMINISTRATIVE DATA

Points of Contact for Contract Administration

The following individuals are designated as primary points of contact for matters related to this contract.

For the Vendor: (bidder to insert information)
Name: Tood EFF
Title: FLEET MANAGER
Phone: 909, 366, 0281
E-mail Address: TEFFO FAIRVIEW FORD, COM
For MRCA:
Name: Ken Nelson Title: Fleet Vehicle Manager (ordering officer)
Phone: 323-221-9944 ext. 127 E-Mail Address: Ken.Nelson@mrca.ca.gov
Name: <u>Jeff Jones</u> Title: <u>Finance Officer_(contractual issues)</u>
Phone:805-495-6471

Funding Information

This contract does not, in itself, order any specific vehicles, nor does it create an obligation of funds. MRCA obligates funds through issuance of separate documents labeled "purchase orders". Prior to placement of orders, MRCA expects to issue purchase order(s) containing sufficient funding to cover the projected need through the end of the then-current ordering period.

Invoice Instructions

Detailed invoicing instructions will be negotiated between MRCA and the tentatively selected Vendor. Any credits due MRCA shall be separately identified on the invoice and shall be applied against outstanding charges due to the Vendor.

SPECIAL CONTRACT REQUIREMENTS

Order of Precedence

The terms and conditions of this contract take precedence over any lease documents that may be signed by MRCA.

VENDOR RESPONSIVENESS

Please respond to each line item below. Failure to do so may result in rejection of the bid.

<u>LEASE ITEMS</u>
Lease Term Used is 60 Months (Yes/No)
Leases Depreciated to \$1 Buyout (Yes/No) 155
Are License and Registration Charges included in rates? (Yes/No)
Estimated delivery once orders are received <u>EST. 90-180 OAVS</u>
Your signature below confirms that you have read and understood all 14 pages of this RFB prior to the submission of this bid.
Company: FAIRVIEW FORD
Authorized Representative:
Title: FEET MANAGER
Signature: Date: 11/18/15

EVALUATION OF BIDS

MRCA intends to evaluate bids based on initial written presentations and to make a tentative selection of a successful bidder with whom MRCA will then engage in negotiations to finalize a contract.

Mountains Recreation and Conservation Authority reserves the right to reject any or all bids, to waive technicalities, to re-advertise, to proceed otherwise when in the best interest of the agency.

MRCA 2015 Municipal Lease Bid PRICING SHEET

* Financing must be quoted in arrears and include all applicable taxes and fees Vehicle Monthly Payment Total Cost Qty Total Cost Type# (per vehicle) (per vehicle) (per type) Х3 X2 \boldsymbol{v} Х2 2-alt Х2 3 X1 4 Х1 5 X1 6 Ø X1 B 7 В X1 8 X1 9 X5 10 Х5 10-alt X2 11 .X2 11-Alt#1 X1 12 X:1 12-Alt#1 X112-Alt#2 X1 13 BıΩ X1 13-Alt#1

(DIESEL)

(DIESEL)

TOTAL COST (ALL vehicles, excluding alternates) = \$ 1,000,098.00

Company: FAIRVIEW FORD
Authorized Representative: Tool EFF / FLEET MANAGER
Title: FLEET MANAGER
Signature: Date:
* TOTAL COST BASED ON GO PAYMENTS, INTEREST IN CLUDED *
* ALL VEHICLES INCLUDE SYEAR /100,000 MILE/PREMIUM CARE
WARRANTY / WITH \$ 1000 DEDUCTIBLE *
* PLEASE SEÉNEXT PAGE FOR QUOTATION FROM FORD CREDIT *
* PLEASE NOTE QUOTATION IS BASED UPON APPROVED CREDIT FROM FORD =



Municipal Finance Department 1 American Road, MD 7500 Dearborn, Michigan 48126

November 19, 2015

Todd Eff

Fairview Ford Sales, Inc. TEff@FairviewFord.com

RE: Mountains Recreation & Conservation Authority, CA, Quote #84068

Ford Credit Municipal Finance is pleased to present the following financing options for your review and consideration.

	Quantity	Description	· Price	Unit/ mo	Total
V	3	2016 Ford C-Max Hybrid	\$26,166.57	\$482.83	1,448.49
1	2	2016 Ford F-150	\$43,388.57	\$800.61	1,601.23
1	2	2016 Ford F-150	\$42,952.57	\$792.57	1,585.13
		2016 Ford F-350	\$48,292.48	\$891.10	891.10
V	1	2016 Ford F-350	\$43,061.57	\$794.58	794.58
V	1	2016 Ford F-350	\$39,790.48	\$734.22	734.22
3	1	2016 Ford F-350	\$41,425.48	\$764.39	764.39
1	2	2016 Ford F-350	\$47,420.48	\$875.01	1,750.02
	1 .	2016 Ford F-350 Stakebed	\$39,684.98	\$732.27	732.27
1	5	2016 Ford F-450 Service Body	\$56,581.07	\$1,044.04	5,220.21
	2	2016 Ford F-550 Stakebed	\$57,017.07	\$1,052.09	2,104.18
6	1	2016 Ford Transit 350	\$34,885.48	\$643.71	643.71

Total Amount Einanced*		Payment Timing		Payment Factor	
\$990,647.91	60	Monthly in Advance	4.20%	0.018442	\$18,269.53

*\$545.00 underwriting fee included

EXPIRATION DATE: 02/28/2016

This quotation, until credit approved, is not a commitment by Ford Credit Municipal Finance. It has been prepared assuming that the lease qualifies for Federal Income Tax Exempt Status for Ford Credit Company LLC under Section 103 of the IRS Code. Financing is subject to credit review and approval of acceptable documentation by Ford Credit Municipal Finance.

Ford Credit Municipal Finance Program

- There is no security deposit, no prepayment penalty, and no mileage penalty.
- At inception, the new equipment title/registration indicates the municipality as Registered Owner, with Ford Motor Credit Company LLC as first lien holder.
- At term end, the municipality buys the equipment for \$1.

Thank you for allowing Ford Credit Municipal Finance the opportunity to provide this quotation. If you have any questions regarding the option presented, need additional options, or would like to proceed with the approval process, please contact me at (800) 241-4199, option 1.

Sincerely,

Evan Ileasant

Evan Pleasant Marketing Coordinator epleasan@ford.com



We look forward to assisting you as we have other customers.

"I purchase Fords through Ford Credit as an easy alternative to conventional financing. Good product, good rate, easy process, great support staff." J.J. Randall – Frankfort Park District, IL 02/27/2015



MOUNTAINS RECREATION & CONSERVATION AUTHORITY

Los Angeles River Center and Gardens 570 West Avenue Twenty-six, Suite 100 Los Angeles, California 90065 Phone (323) 221-9944 Fax (323) 441-8691

ADDENDUM #1 issued November 18, 2015

Municipal Lease Automobile RFB 570 W. Ave. 26 suite 100, Los Angeles, CA 90065

From: MRCA Mountains Recreation and Conservation Authority 570 W. Avenue 26, Suite 100 Los Angeles, CA 90065

To: ALL PROSPECTIVE BIDDERS

This addendum forms a part of the contract documents and modifies the bidding documents dated November 2015, as noted below. Acknowledge receipt of the Addendum on company's Letterhead and include with your bid. Failure to do so may result in the bid being deemed non-responsive.

The Addendum consists of 4 pages.

- A. CHANGES TO BIDDING REQUIREMENTS:
 - NONE
- B. CHANGES TO PRIOR ADDENDUM:
 - 1. NONE
- √C. CHANGES TO CONDITIONS OF THE CONTRACT:
 - 1. NONE
- ✓ D. CHANGES TO SPECIFICATIONS:
 - 1. See responses to questions below in part F.
- √ E. OTHER CHANGES AS SET FORTH:
 - 1. NONE
 - ,F. QUESTIONS FROM BIDDERS AND RESPONSES:
 - Does the MRCA have an existing financial relationship with Ford Credit Municipal Finance?
 No.
 - On a few of the Vehicle Specs, they call out for \$7,000 in Law Enforcement Code Equipment. Will the MRCA be acquiring that equipment and installation themselves? Where indicated please allow for up to \$7,000 in Law Enforcement Code Equipment. MRCA will not handle installation of the law enforcement code equipment. Bidder is to pay outside contractor and/or vendor for law enforcement code equipment as well as installation up to \$7,000.
- 3. On a few of the Vehicle Specs, they call out for various amounts for Utility Bodies. Will the MRCA be acquiring that equipment and installation themselves? Please allow amount indicated per vehicle for the utility bodies. MRCA will not handle installation of the utility body equipment. Bidder is to pay outside contractor and/or vendor for utility body equipment as well as the installation for up to the amount indicated in the bid for each vehicle.

NOT TRUE

4. For Vehicle Type 3 Ford does not offer Auto Locking Hubs on 3/4 and above Chassis. There is an option for Electronic Shift on the Fly, but the Hubs will still need to be manually locked if so desired.

Please bid for electric shift on the fly.

NOT TRUE

For Vehicle Type 4 Ford does not offer Auto Locking Hubs on 3/4 and above Chassis. There is an option for Electronic Shift on the Fly, but the Hubs will still need to be manually locked if so desired.

Please bid for electric shift on the fly.

For Vehicle Type 5 Ford does not offer Auto Locking Hubs on 3/4 and above Chassis. There is an option for Electronic Shift on the Fly, but the Hubs will still need to be manually locked if so desired.

Please bid for electric shift on the fly.

7. For Vehicle Type 6 PICKUP BED Delete is not available with a Short Bed 6.5' – Please advise how to quote.

Please bid for a pickup.

NOT TRUE

8. For Vehicle Type 7 Ford does not offer Auto Locking Hubs on 3/4 and above Chassis. There is an option for Electronic Shift on the Fly, but the Hubs will still need to be manually locked if so desired.

Please bid for electric shift on the fly.

9. For Vehicle Type 8 In order to have additional storage behind the seats of the 15 Passenger Van you must have the EL with Dual Rear Wheels and High Roof Option, otherwise space is limited behind the last row.

Please bid for a standard 15 passenger van with single rear wheel.

No V8 Option-3.7L V6 (replaced 4.6L V8) 3.5L EcoBoost(replaced 5.4L V8) and 3.2L Diesel 5 Cylinder.

Please bid for 3.7L V6 - no diesel.

Max Tow Capacity is 4500 lbs on the Medium Roof and 3800 lbs on the High Roof Extended DRW.

Please bid for Max Tow Capacity at 4500 lbs.

10. For Vehicle Type 9 The RFB mentions on page 1 - All Vehicles must have Power Windows/Locks/AM FM Radio with Bluetooth. This spec does not call for it as the other do. Is it desired here?

No, not for vehicle #9.

Is a Reverse Camera Prep Package desired?

No.

The Trailer Hitch Receiver is not available from the Factory, and should be a consideration from your Body Company.

For bid please allow \$6,000 for body upfit/stake bed and the Trailer Hitch Receiver should be accounted for in this allowance. The integrated brake controller should be a Ford Factory option.

Which Wheelbase is desired? There is a 176" to accommodate a 9' Utility Body and a 200" to accommodate an 11' Utility Body.

For the wheelbase provide 176" to accommodate a 9' utility body.

11. For Vehicle Type 10 The RFB mentions on page 1-All Vehicles must have Power Windows/Locks/AM FM Radio with Bluetooth. This spec does not call for it as the other do. / Is it desired here?

No, not for vehicle #10.

Is a Reverse Camera Prep Package desired?

No

The Trailer Hitch Receiver is not available from the Factory, and should be a consideration from your Body Company.

For bid please allow \$6,500 for body upfit and the Trailer Hitch Receiver should be accounted for in this allowance. The integrated brake controller should be a Ford Factory option.

Standard GVWR is 18,000 lbs with an optional 19,500 GVWR, which is the more popular option for an F550.

option for an F550.

Please bid for 19,500 GVWR. ALSO, NO POWER GROUP BID BUETOOTH

12. For Vehicle Type 12 The RFB mentions on page 1- All Vehicles must have Power

Windows/Locks/AM FM Radio with Bluetooth. This spec does not call for it as the other do. Is it desired here?

No, not for vehicle #12.

13. Vehicle Type 12 Alternate #2 4WD is not a Factory Option

If a bidder is unable to satisfy every element but chooses to submit a proposal anyway, it must clearly identify the element(s) it is unable to satisfy and the reason it cannot meet the requirement. MRCA will review any exceptions taken but, at its sole discretion, may determine the proposal not responsive to MRCA's requirements and remove it from further consideration.

14. For Vehicle Type 13 The RFB mentions on page 1-All Vehicles must have Power Windows/Locks/AM FM Radio with Bluetooth. This spec does not call for it as the other do. Is it desired here?

No, not for vehicle #13.

15. Page 3: This is too broad, and really needs to be either struck from the bid or revised to be more specific. Leaves us open to really any claim against us, that may not even be within our control.

Successful bidder shall defend, indemnify and save harmless Mountains Recreation and Conservation Authority and all its officers, agents and employees from all suits, actions, and other claims of any character, name and description brought for or on account of any injuries or damages receiver sustained by any person, persons, or property on account of any negligent act or fault of the successful bidder, or any agent, employee, subcontractor or supplier, in the execution of or performance under, any contract which may result from award. Successful bidder shall pay any judgment with costs, which may be obtained, against Mountains Recreation and Conservation Authority growing out of such injury or damages.

If a bidder is unable to satisfy every element but chooses to submit a proposal anyway, it must clearly identify the element(s) it is unable to satisfy and the reason it cannot meet the requirement. MRCA will review any exceptions taken but, at its sole discretion, may determine the proposal not responsive to MRCA's requirements and remove it from further consideration.

16. Page 12: Once a Lease Contract is signed and accepted by MRCA, neither us or the MRCA would have the ability to modify it or make changes without Ford Credit approval, and We could not sign this bid document with this paragraph contained it as we have no ability or authority to approve a change to the Lease Terms/Contract.
"Order of Precedence

The terms and conditions of this contract take precedence over any lease documents that may be signed by MRCA."

If a bidder is unable to satisfy every element but chooses to submit a proposal anyway, it must clearly identify the element(s) it is unable to satisfy and the reason it cannot meet the requirement. MRCA will review any exceptions taken but, at its sole discretion, may determine the proposal not responsive to MRCA's requirements and remove it from further consideration.

- 17. Your specifications request 100,000 Miles Bumper to Bumper Warranty. Our standard warranty for approved GM fleets is 36 months/36,000 Miles Complete, and 60 Months/100,000 Miles Power Train. Would this be acceptable? The warranty requested would add over \$3,500.00 to the cost of the vehicles.

 If a bidder is unable to satisfy every element but chooses to submit a proposal
 - If a bidder is unable to satisfy every element but chooses to submit a proposal anyway, it must clearly identify the element(s) it is unable to satisfy and the reason it cannot meet the requirement. MRCA will review any exceptions taken but, at its sole discretion, may determine the proposal not responsive to MRCA's requirements and remove it from further consideration.
- G. Clarification or any other notice of a change in the bidding documents will be issued only by the OWNER, MRCA, and only in the form of a written Addendum, transmitted by fax, e-mail, or registered mail to all potential bidders. Any other purported Addenda are void and unenforceable.

END OF ADDENDUM NO. 1



MOUNTAINS RECREATION & CONSERVATION AUTHORITY

Los Angeles River Center and Gardens 570 West Avenue Twenty-six, Suite 100 Los Angeles, California 90065 Phone (323) 221-9944 Fax (323) 441-8691

ADDENDUM #2 issued November 20, 2015

Municipal Lease Automobile RFB 570 W. Ave. 26 suite 100, Los Angeles, CA 90065

From: MRCA Mountains Recreation and Conservation Authority 570 W. Avenue 26, Suite 100
Los Angeles, CA 90065

To: ALL PROSPECTIVE BIDDERS

This addendum forms a part of the contract documents and modifies the bidding documents dated November 2015, as noted below. Acknowledge receipt of the Addendum on company's Letterhead and include with your bid. Failure to do so may result in the bid being deemed non-responsive.

The Addendum consists of 3 pages.

✓ A. CHANGES TO BIDDING REQUIREMENTS:

1. NONE

B. CHANGES TO PRIOR ADDENDUM:

NONE

C. CHANGES TO CONDITIONS OF THE CONTRACT:

NONE

D. CHANGES TO SPECIFICATIONS:

See responses to questions below in part F.

E. OTHER CHANGES AS SET FORTH:

1. The bid due date has been extended to Wednesday November 25, 2015 at 2:00pm.

F. QUESTIONS FROM BIDDERS AND RESPONSES:

1. Will the bid due date be extended?

The bid due date has been extended to Wednesday November 25, 2015 at 2:00pm. For your convenience, I will now also be accepting emailed and faxed bids. Faxed bids must be sent to (323) 441-8691 or they may not be accepted. Emailed bids should be sent to Melissa.Vega@mrca.ca.gov. It is your responsibility to follow up to verify that the bid was received.

2. For vehicle Type 6, if PICKUP BED DELETE is available on a 6.5' short bed, is it acceptable to bid this as stated in original specifications?

We acknowledge that PICKUP BED DELETE is not an option. Please bid for a pickup and include the allowance for the utility bed.

3. Your specifications request 100,000 Miles Bumper to Bumper Warranty. Our standard warranty for approved GM fleets is 36 months/36,000 Miles Complete, and 60 Months/100,000 Miles Power Train. Would this be acceptable? The warranty requested would add over \$3,500.00 to the cost of the vehicles.

/

Please reference page 5 of the Municipal Lease Automobile RFB packet. Under the section titled MINIMUM VEHICLE SPECIFICATIONS one of the items listed is to bid "a 100,000 mile bumper to bumper warranty". Please bid for a 100,000 mile bumper to bumper warranty.

4. For vehicle type 9 does the MRCA (Mountain Recreation and Conservation Authority) wish for the bidder to include the cost of the installed 12' dump stake bed in the quote or does the MRCA wish for the bidder to include only a \$6000 upfit allowance to be expensed at the MRCA's discretion with a vendor of the MRCA's choice?



In bid please provide an allowance of \$8,500 instead of \$6,000 for the truck bed up fit. We expect the dealer to transport the vehicle to the body upfitter for the up fit and then take them back to the dealership for a final inspection before MRCA takes delivery at the dealership.

5. For vehicle type 11 does the MRCA wish for the bidder to include the cost of the installed 12' dump stake bed in the quote or does the MRCA wish for the bidder to include only an upfit allowance to be expensed at the MRCA's discretion with a vendor of the MRCA's choice? If the latter, then how much upfit allowance is required?



In bid please provide for an allowance of \$10,000 for the truck body. We expect the dealer to transport the vehicle to the body upfitter for the up fit and then take them back to the dealership for a final inspection before MRCA takes delivery at the dealership.

10

6. For vehicle type 12 does the MRCA wish for the bidder to include the cost of the installed saddle boxes and 2000 gallon water tank with PTO pump and spray equipment in the quote or does the MRCA wish for the bidder to include only an upfit allowance to be expensed at the MRCA's discretion with a vendor of the MRCA's choice? If the latter, then how much upfit allowance is required?

BID

In bid please provide for an allowance of \$27,000 for the body upfit. We expect the dealer to transport the vehicle to the body upfitter for the up fit and then take them back to the dealership for a final inspection before MRCA takes delivery at the dealership.

NO

7. For vehicle type 13 does the MRCA wish for the bidder to include the cost of the installed 9' steel dump box in the quote or does the MRCA wish for the bidder to include only an upfit allowance to be expensed at the MRCA's discretion with a vendor of the MRCA's choice? If the latter, then how much upfit allowance is required?

In bid please provide for an allowance of \$16,000 for the body upfit. We expect the dealer to transport the vehicle to the body upfitter for the up fit and then take them back to the dealership for a final inspection before MRCA takes delivery at the dealership.

V

8. In regards to the law enforcement code equipment. Who do you use or recommend?

We don't know who our Operations Division will use yet, we have used a number of different vendors. Please include the Law Enforcement equipment allowance specified.

9. Please note Question 11 pertains to Vehicle Type 10, and then Question 12, refers to Vehicle Type 12...yet the question of an F550 and the 19500 GVWR contained within Question 11..does not pertain to Vehicle Type 10..but should be for Vehicle Type 11.

Yes, please bid the 19,500 GVWR for Vehicle Type 11.

- 10. One quick question, MRCA is not sales tax exempt, correct? If that is true, and these are to be registered to Los Angeles, I will include the 9% sales tax in the monthly payment.
 MRCA is not sales tax exempt.
- G. Clarification or any other notice of a change in the bidding documents will be issued only by the OWNER, MRCA, and only in the form of a written Addendum, transmitted by fax, e-mail, or registered mail to all potential bidders. Any other purported Addenda are void and unenforceable.

END OF ADDENDUM NO. 2