Attachment MRCA Item VI(g) August 6, 2014

MRCA Attachment 8/6/2014 VI(g)



# Response to RFP

# Modular Structure for Compton Creek Natural Park

# GrowthPoint Structures 6/10/2014

Submitted to: Liz Jennings Mountains Recreation and Conservation Authority (MRCA) 570 West Avenue 26, Suite 100 Los Angeles, CA 90065 (323) 221-9944

# <u>Submitted by</u>: Lisa Sharpe Senior Vice President, Project Execution 1507 7<sup>th</sup> Street Suite 468 Santa Monica, CA 90401 877-393-4483 x402 Lisa@GrowthPointGlobal.com

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#### PROPOSAL COVER SHEET

PROPOSAL FOR:	: Modular Structure per RFP dated May 20	0, 2014		
A PROJECT OF:	MOUNTAINS RECREATION AND CONSER	VATION A	UTHORITY	
	570 West Avenue 26, Suite 100			
	Los Angeles, CA 90065			
VENDOR INFOR	MATION			
Vendor Name: _	GrowthPoint Global Inc.		Check One:	X Corporation <ul> <li>Partnership</li> <li>Sole Proprietor</li> </ul>
Contact Person:	Preston Clark			
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Tax ID:	45-2635387	Email:	Preston@Gro	wthPointGlobal.com
If firm is a sole	proprietor or partnership:			

Owner(s) of Company: \_\_\_\_\_

DATE SUBMITTED: June 10, 2014

The bidder represents and warrants that they, he, she, or the officers, directors, and/or employees of bidder are not related by blood or marriage to any member of the governing boards of the Santa Monica Mountains Conservancy, the Santa Monica Mountains Conservancy Advisory Committee, the Mountains Recreation and Conservation Authority, or any other joint powers authority for which the Santa Monica Mountains Conservancy is a constituent member, or to any officer, director or staff member of any of the aforesaid public agencies. "Related by blood or marriage" is defined as being a parent, child (including step children), sibling, grandparent, grandchild, aunt, uncle, niece, nephew, spouse, domestic partner, father-in-law, mother-in-law, sister-in-law or brother-in-law. The MRCA reserves the right to immediately cancel any contract entered into if it discovers a breach of this warranty and representation. Bidder shall be liable for all damages sustained by the MRCA as a result of the breach.

I declare under the penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Authorized Signature:								
Name:	Preston Clark							
Title:	Co-Founder, CEO and Pre	esident						
Executed this	10 day of June	<u>,</u> 2014 at	Los Angeles	<u>,</u> California.				

#### **Materials Requirements**

GrowthPoint structures are fabricated using 85% recycled/reclaimed materials and exceed LEED platinum criteria by 150%. The containers that are reclaimed by GrowthPoint are repurposed with no waste or hazardous materials to discard. The existing flooring is removed and the material is recycled to companies that will re-use the plywood flooring within the shipping industry. There is no waste directed to landfills.

The structures are delivered standard with the following:

#### **Base Structure**

The base structure of each module is composed of a reclaimed ISO (Internal Organization for Standardization) intermodal/shipping container manufactured outside the US, in compliance with international structural and safety requirements regulated by US Department of Defense and US Coast Guard. They have been constructed in 2007 or later, after the EPA required green manufacturing standards and materials. The structural components including sheer walls, columns and beams are comprised of Corten "A" weathering steel. DSA has already approved the structural integrity verification process for our structures with approved PC's.

#### Roof System

Each module has a fully finished independent roof system comprised of a TPO or PVC 60 mil membrane cool roof. Roof components include an R-30 minimum value sloping to scuppers and overflows (upgrade for R-40 or 80 mil roofing membrane available). The insulation values are achieved with the application of a 4-12" rigid sloped insulation with ¼" Densdeck for Class "A" fire rating. Modules installed adjacent to one another are sealed with a TPO/PVC strip and capped with galvanized sheet metal. Single-ply membrane roofs have traditionally been used on the east coast in the harshest climates and superior performance in both energy efficiency (cool roof technology reflects heat and reduces heat absorption in our more temperate climate) and roof lifecycle costs. The ease of repairs and durability of the membrane extend the life and performance of the roof with little maintenance required.

#### Floor System

DSA approved design includes the reuse of the ISO container floor system including the subfloor as described below. GrowthPoint is presently developing a lightweight flooring system that will replace the existing plywood with a conventional concrete system. Engineering for the application of a lightweight concrete or equal floor system for the 2-story design is underway. The current DSA approved flooring system has metal joists 12" on center with a 1-1/8" subfloor. These metal joists are factory sealed with a bitumen sealant. This sealant resists the road hazards during delivery and provides a lasting protection once the unit is installed. The floor includes R-19 insulation with optional upgrade to achieve R-21+ ratings. Standard finished floors in classrooms include VCT. Carpet tile and other flooring options are also available as upgrades.

#### Interior Ceiling

GrowthPoint structures have the original corrugated ISO 16 gauge factory sealed and painted Corten steel ceilings. The painted metal ceilings are finished with a 4 coat paint system including: 1<sup>st</sup> coat epoxy primer, 2<sup>nd</sup> coat epoxy paint, 3<sup>rd</sup> coat no VOC primer, 4<sup>th</sup> coat no VOC color finish. The corrugated painted steel is a

washable surface and does not need to be repaired or replaced as would be required with standard construction drop acoustical tile ceiling systems. The corrugation of the steel in the ceilings breaks up sound reverberations generated inside the structures, deadening sounds and improving interior acoustical performance.



#### Interior Wall Construction

Interior walls are framed with 20 gauge steel studs and finished painted with a 3 coat paint system including: no-VOC primer, and two-coats of no-VOC finish integral color paint. All trim at module connections (walls, ceilings) is durable clear anodized aluminum. Options for bullet proofing ballistic coatings, tack-able wall surfaces and other upgrades are also available for an additional cost.

#### Exterior Wall Construction

All exterior wall sections are comprised of painted Corten "A" weather-resistant steel. Exterior finish paint system includes: 1st coat of epoxy zinc enriched primer (this primer is used exclusively for the external structure for extreme weather protection, 2nd coat of epoxy primer, 3rd coat of acrylic paint (original reclaimed ISO finish), after treatment and modifications are complete the exterior walls are finished with a 4th coat of a water based low-VOC primer and a final 5th coat acrylic low-VOC color coat finish. The interior of all exterior walls include a minimum R-19 value insulation achieved with foam, batt and board insulation applications. With all three components R-29 can be achieved. R-Values/Insulation requirements are adjusted for each climate Zone to meet or exceed Title 24 requirements. Walls are framed with 20 gauge steel studs with a painted plywood finish.

#### Window System

All windows are dual glazed low-E (energy efficient) tempered glass with clear anodized aluminum frames. These standard window systems enhance the energy efficiency of the structures contributing to LEED and CHPS ratings and reduce energy consumption and costs while allowing for ample natural light to the interior of the structures. GrowthPoint's structure also include a continuous overhang along the front with optional upgrades to include overhangs at all window locations for sun shading, further reducing heat absorption and reducing energy consumption. If a window is broken, the glass will not shatter, it breaks into very small cube shaped pieces to avoid injury. Optional upgrade for security screening (Guarda Protective Security Screens).

#### Mechanical/HVAC System

All structures include ductless split heat pump systems that utilizes high performing HVAC equipment with energy ratings from SEER 14.5 up to SEER 16.7. This system requires less energy consumption, lowers energy bills, and eliminates excessive maintenance costs by not having to maintain a ducting network. GrowthPoint's classrooms are approved in climate zones 1-16 and are 25% more efficient than current Title 24 requirements in the harshest California Climate Zone 16 (+109<sup>o</sup> to -7<sup>o</sup>).

The standard system includes two exterior condenser/compressor units and two interior wall or ceiling mounted air handlers for air distribution. The air handlers and condenser/compressor units are extremely quiet with interior unit decibel levels achieved below 40 and exceeding CHPS standards. The design includes separate air intake and exhaust provided for fresh air, tempered by room air and exhaust dampered air to create a more desirable and comfortable neutral air balance which provides for enhanced interior comfort. A neutral air balance can be difficult to achieve with standard forced air systems and without neutral air balance you feel the impacts of pressurized space. For additional information see HVAC performance and specifications sheet. All structures include operable transom awning windows to allow for natural ventilation.

#### Electrical Systems

All structures include a 100 amp or 200 amp sub panel (based on specific electrical design load) with excess capacity for future expansion. Typical classroom energy draw is under 100 amps due to use of highly efficient light fixtures and mechanical equipment (HVAC, etc). All light fixtures are energy efficient T-8 fluorescents occupancy sensored per DSA requirements, with optional upgrade to LED fixtures. Outlets are provided prewired prior to delivery and additional outlets can be included for specific needs. Structures have been designed and fabricated with conduits from the electrical panel to the roof which allows for ease of future solar installation and integration.

#### Fire Sprinklers

Our structures offer optional upgrade for fire sprinklers design and installation of all units including all interior distribution and recessed sprinkler heads as well as fire risers for each classroom or structure so that they can be relocated and integrated into existing fire service with ease. Structures include boxes for fire alarm installation on site. Fire alarm design is unique to each location, however all GrowthPoint structures include boxes for structures or to integrate the structure into an existing campus alarm system. This proposal includes fire sprinklers which can be deducted if not desired or not required by DSA.

#### **Design Innovation**

GrowthPoint takes an innovative approach to designing and building modular classrooms. From our expansive wall of windows and ductless HVAC systems, to our use of reclaimed shipping containers, GrowthPoint classrooms transform the environment of learning. Our open, bright, and smart design gives



students a reason to want to come to school and provides teachers with the atmosphere they need to do their best. The result is a healthy, inspiring, and rewarding space for students and teachers alike.

#### Healthy

Our ductless HVAC heating & cooling system eliminates potential air quality hazards and limits exposure to airborne contaminants. A separate ventilation system provides fresh air to keep students alert, attentive, and on task. Our modular structures also greatly reduce outdoor noise and optimize indoor acoustics to create an ideal learning environment; increasing teacher and student attendance and performance.

#### Inspiring

Our structures feature an expansive wall of windows to increase natural light, a proven motivator for higher performance in classrooms. Teachers and students can enjoy expansive views and bright, open spaces that provide inspiration and motivation to achieve higher performance.

#### Rewarding

With the use of reclaimed shipping containers as our core element, we provide an opportunity for global learning inside a classroom that literally has been around the world. The use of recycled products teaches responsibility for our environment and creates global connection to the world we live in. Ask us about our hands-on classroom-as-a-teacher curriculum.

#### 21<sup>st</sup> Century Learning

GrowthPoint's classroom design is based on a 21<sup>st</sup> Century learning model, one that emphasizes holistic, multifaceted learning. Our design embodies creativity and innovation by offering a space with ample electrical outlets and data ports, smart technology capability, and an open, bright physical space. Given the flexibility and stackability of our modules, our structures can be tailored to create gathering areas, to promote collaboration and teamwork amongst small learning groups.

#### Net Zero

GrowthPoint's base structure is net-zero ready today. Net-zero energy campuses are becoming increasingly popular as schools attempt to predict and control maintenance and operations costs and eliminate volatility in utility costs for the life of the building. GrowthPoint's classrooms have been designed with this burgeoning trend in mind.

#### New Standards in Construction

GrowthPoint has set a new standard in school construction in terms of flexibility and conservation. GrowthPoint offers stackable, expandable and retractable options that allow schools to phase in or phase out segments of construction throughout the life of the project. Additionally, our proprietary design incorporates a level of material and resource conservation that is CHPS and LEED Platinum attainable, unprecedented for the industry.

- Stack and expand without changing base structure (provided there is a 2-story foundation)
- 85% reclaimed material / reduces landfill impact by 22-tons per classroom
- Exceed CHPS standards by 233% and LEED Platinum standards by 150%

#### Safe, Durable and Built to Last

With the rise in incidences of natural disasters, along with the associated costs of building repairs, schools are looking for structures that are safe, durable and built to last. GrowthPoint's structures have been designed to not only withstand every-day wear and tear, but also the harshest of climates, including natural disasters such as earthquakes, hurricanes, and tornados.

- 106 times stronger than building codes require
- Resists weathering over 100 years
- Interior wood walls systems resist damage and hold up to 250 lbs. at any point
- Continuous door hinges eliminate failing standard hinges removing the need for repair and replacement
- Inherent options to resist vandalism and increase security

#### Collaborative Approach

GrowthPoint prides itself on its collaborative approach. Whether referring to our multi-faceted R&D process, or our steady engagement with DSA and other industry architects and general contractors, we seek feedback and collaboration in all aspects of our business.

- 5-year R&D process with student, teacher, facilities and M&O
- Strong relationship with California DSA
- Set up to work with local Architects and General Contractors
- Creating green manufacturing jobs in Los Angeles

#### **Additional Requirements**

- GrowthPoint will work closely with the MRCA team and consultants to finalize building specifications and coordinate the construction, foundation and utility drawings and obtain all required approvals. In addition, GPG will work closely with the chosen General Contractor to coordinate delivery and installation.
- GrowthPoint has been working closely with the Department of the State Architect on the approval of our structures. Currently, there is DSA PC approval on a 1280 SF and 960 SF structure that is nearly identical to the 1600 SF space. In addition, there are 8 restroom variations currently under review at DSA.
  - Classroom 960 sf single-story
     DSA Approved PC#-04-112390
  - Classroom 1280 sf single-story
     DSA Approved PC#-04-112390
  - Restroom 8 floor plan variations DSA Application #: 03-115495
- 3. GrowthPoint ensures that all structures are built to the requirements of the 2013 California Building Standards Code including all new sections and amendments.
- GrowthPoint provides a 1-year warranty on all structural components, interior and exterior finishes and electrical and mechanical systems. The 1-year warranty commences upon formal notice of completion and DSA certification of building card.
- 5. GrowthPoint manufacturing facility is located in Los Angeles and employs a local workforce. All materials are sourced locally.

#### **Schedule Requirements**

The structure will be designed, permitted, manufactured, delivered by March 19th date assuming the project schedule is approved and adhered to by all parties. The General Contractor will be responsible for the final installation, however based on an estimated installation time of 30-days, the final occupancy date will meet the 9 month schedule requirement.

#### **Desired/Optional Elements**

#### Adaptability

GrowthPoint's structures, including classrooms and restrooms, can be expanded both vertically and horizontally without requiring structural modification to the original base structure allowing for an addition of a second story, provided the foundation in place is designed for a GrowthPoint's 2-story structure.

All GrowthPoint modules are built to the same structural specifications (ISO standard height, length and width) that allow the structures to be connected and stacked with no structural modifications to the individual modules. Each module of the structure can be easily detached at the connection points and relocated to accommodate expansion or down-sizing needs.

We also have the ability to reuse existing segments of a structure to increase or decrease square footage of another GrowthPoint structure. This provides flexible space with minimal costs for future reconfiguration for expanded classroom space or additional restrooms (ie: a 1280 sf classroom can become a 960 sf classroom or visa versa). The cost to disassemble/reassemble our structures are less than 25% of the total cost to replace with a comparable structure.

#### Safety/Security

The structures offer an inherent ability to provide safe and secure conditions. The structural integrity of the modules are designed to withstand earthquakes, hurricanes, tornados and harsh coastal environments. In addition, the structures are built 106 times stronger than building codes require and can withstand 112-tons of compressive force and 17-tons of lateral force.

Glazing in all structures is full height dual-glazed fully tempered safety glass (other standard options available). Not only is tempered glass safer than standard glass when broken, but because the glass is strengthened for safety it is less likely to break during earthquakes or from sources of damage. Additionally, the glass does not need to be secured during travel for installation and relocations because the tempered glass withstands the impacts of typical highway and rail transport.

- Optional upgrade for Guarda brand (or approved equivalent) safety screens for all windows available. Safety screens are installed with hinged frames to allow for maintenance and window cleaning and are locked from the exterior for safety. Security screens provide protection from vandalism including sledge hammer or axe tool impacts and also obscure visibility into the space without limiting visibility of the exterior from within the classroom.
- Optional upgrade for anti-graffiti films available.

- Optional upgrade for graffiti-resistant paint/sealer available to be added to the standard 5-coat painting system on the exterior of the structures (described above and includes durable low and no-VOC paints and primers).
- Downspouts and gutters are site installed and securely attached to the structure.

#### LEED Certification

No existing client of GrowthPoint has completed the LEED certification process. However, after reviewing the LEED criteria, GrowthPoint exceeds the Platinum standard by 150%.

GrowthPoint recognizes the importance of environmental, economic and social sustainability and exceed CHPS criteria by 233%. Our products have been designed, are manufactured, and are installed with the Three Pillars of Sustainability at the forefront of every decision.

#### Environmental Sustainability

GrowthPoint Structures are made from 85% reclaimed materials and exceed LEED Platinum requirements by 150%. Each standard 1280 sf classroom diverts 22-tons of waste from our local landfills reducing waste and minimizing the impact on natural resources.

Our structures are designed to reduce the carbon footprint and can more easily achieve a net zero campus with the use of highly-efficient systems and materials such as HVAC, high R-value insulation, cool roof technology and low-E glazed windows improve the efficiency our structures and our use of low or no VOC finishes reducing air pollution.

#### Economic Sustainability

We designed our product to be cost-effective so schools can afford a quality sustainable product and save operational and lifecycle costs. The strength and durability of the structures provides a significant savings to

the customer because minimal repairs and replacement are needed. The materials used throughout the structure are high performing and energy efficient products that reduce monthly utility costs.

#### Social Sustainability

GrowthPoint's adaptable structures support the District's need to expand and decrease campus sizes to accommodate the changing needs of the communities they serve. Our structures are designed to deliver a high performance learning environment as defined by CHPS with natural light, fresh air and a quality acoustics. The CHPS Prefabrication program requires a minimum score of 18 to achieve CHPS status. GrowthPoint Structures achieves 42 points or 233% above the minimum requirements.

GrowthPoint		
Sustainable Scorecard	CHPS	LEED
Sustainable Sites	1	1
Energy	8	7
Materials & Waste Management	12	11
Leadership, Education & Innovation	9	6
Indoor Environmental Quality	12	12
Total	(42)	37
Available School/Site Specific Credits	48	65
Potential Score	90	102
Total Maximum Score	116	110

#### Building Life-Span

GrowthPoint Structures are extremely durable and on average are 106 times stronger than building codes require. The exterior finish has a tensile strength of over 47,000 lbs and is designed to withstand earthquakes, hurricanes, tornados and harsh coastal environments.

The structures are made of corrosion and weathering resistant steel that only corrode 1 mm every 100 years in their raw state, can withstand 112-tons of compressive force and 17-tons of lateral force. All welds and connections are weatherproof and have been tested and certified for structural integrity and water intrusion.

#### Energy Efficiency

Our structures reduce maintenance and operating costs through efficient design and engineering with high performing components.

Weather resistant steel, 100% tempered glass, continuous hinged doors, (FSC) certified wood walls, and roof reflecting technology all exceed building code requirements and are designed to withstand the toughest climates and environments.

GrowthPoint's structures present significant lifecycle savings, given that the insulation, roofing, and HVAC systems well exceed all energy efficiency standards and ratings. The floor and wall systems provide minimum R-19 insulation and the roof achieves minimum of R-30.

- R-values 200% greater than CA requirements, exceeds Title 24 by 25%.
- HVAC system has SEER rating 46% above CA state standards.
- Cool roof technology reduces heat absorption by over 90%, reducing air conditioning electricity bills by 20%.
- Ductless HVAC system requires 50% less energy consumption and maintenance costs are significantly reduced by eliminating the need to maintain a network of ducting.

#### Installation

Installation of the structures can be done at grade, assuming the foundation will be completed with this in mind. GrowthPoint will work with the General Contractor (GC) to ensure this is taken into account. In addition, GrowthPoint will work with the GC to ensure that the installation of the structures are completed. The process of installation is a very simple procedure and will be done quickly by any trained GC. All fabrication of the structures will be completed in factory with the exception of any final interior finish work that will be completed by the GC with guidance from GrowthPoint if necessary.

GrowthPoint provides one of the quickest delivery times in the industry. Our standard 8' foot modules offer simple transportation without size, speed or permitting restrictions and can be delivered within LA County any time of the day.

#### 2. SECTION 2: Qualifications and Background

GrowthPoint Structures (legal name: GrowthPoint Global Inc.) is a local Los Angeles-based company formed on February 15, 2012. GrowthPoint designs, manufactures and installs school buildings using modular steel structures. GrowthPoint's mission is to have a local and global impact on the education industry by manufacturing ultra-efficient, sustainable and cost-effective buildings. The Company has been specifically focused to provide a superior solution for the public sectors need for flexible, durable, affordable and energy efficient structures.



Prior to incorporation, GrowthPoint spent 5-years in research and development designing and refining one of the most efficient classrooms the industry has ever seen; we are 2-3 times more affordable than the competition, take 50% less time to construct, and exceed CHPS and LEED Platinum standards by 180%.

GrowthPoint is comprised of a high-performance executive team with a proven track record in real estate development, manufacturing and construction.

GrowthPoint Structures' executive management team is made up of the following individuals:

**Co-founder and CEO**: Preston Clark, has been in a leadership role for the last 18-years providing strategic planning and launching large-scale mixed-use development projects. He has been responsible for launching 58+ real estate projects in 7 countries representing \$8 Billion in sales, developed an analytical infrastructure for multi-billion dollar international real estate developer igniting a 150% revenue upswing to \$2.5 Billion in 24 months.

**Co-founder and EVP of Product Development and Engineering**: Eric Engheben, has over 30-years of construction management and building construction experience and is an expert in modular, pre-engineered steel production, specializing in shipping container building for the last nine-years. He has been Principal of a construction management firm for 15-years representing over \$320 Million in assets and is known for green-innovation construction and LEED-Platinum building. Eric was awarded Best Construction Award by McGraw Hill, Best Construction project by Metal Construction News for container building, and has been consistently recognized for construction excellence in national publications throughout his career.

Senior Vice President of Operations: Holly Grzywacz, former COO for LandMark Retail Group, a full-service commercial developer has extensive operational real estate development experience obtaining approvals for over 85+ branded commercial properties and completing over 40+ projects worth \$262 Million in asset value. Holly has designed and developed LEED projects and LEED volume certification programs for a Fortune 500 brand while managing 35+ projects and hiring and training over 47 people responsible for field project management, engineering, architecture, general contracting, entitlement and permitting approvals and managing monthly project costs of \$2.5 Million.

Senior Vice President of Sales and Project Execution: Lisa Sharpe, has been a sales and client services leader for 10 years with a primary focus on the real estate development industry. Lisa has created and delivered sales successes representing over \$6 Billion USD in revenue. Lisa has led numerous International real estate projects. Prior to her focus on real estate development, Lisa was the Sales & Marketing lead for one of the largest Golf Management operations in North America responsible for generating \$40 Million in annual revenue.

#### Company Licensing

GrowthPoint is a licensed manufacturer in the State of California and will provide all services related to the design, in-plant fabrication, DSA approvals, and quality assurance oversight of installations.

Preston Clark is the CEO, Co-Founder and signatory for all legal documents.

GrowthPoint prefers a collaborative approach to our projects. We work with architects, contractors, public and private sector clients on a daily basis and prefer to work collaboratively leveraging individual strengths. On this specific project, once a project manager has been designated, GrowthPoint will take direction from the PM while providing insight and suggestion where necessary.

GrowthPoint has not provided services to the MRCA nor any key vendors or personnel. GrowthPoint's factory is located on MRCA property, however GPG has not been contracted to participate in any MRCA projects.

There is currently no litigation or threats of litigation against our firm or its owners. There are no legal matters that would affect the ability to complete a proposed project.

#### 3. SECTION 3: References and Examples of Work

#### **Past Projects**

#### LAUSD School Restroom

Installation of a 6-unit restroom structure matching the criteria of LAUSD's Adaptive Metal Structure specifications. This project was installed ahead of schedule and on budget. GrowthPoint was chosen by the customer due to our product's flexibility, the efficiency of the design, the durability of the structure and its affordable price point.

Restroom included two single-sex ADA stalls with sinks, one men's restroom with toilet, urinal and sinks, and one woman's restroom with two toilets and sinks. The total purchase price was approximately \$60,000 and there were no change orders for this project.





Figure 1 – External configuration



Figure 2 –Interior configuration



Figure 3 – Pictures of School Restroom

Los Angeles Unified School District Procurement and Contract Administration Branch 8525 Rex Road Pico Rivera, CA 90660

January 12, 2014

The Los Angeles Unified School District Procurement Services Division selected GrowthPoint structures to manufacture a restroom for the procurement warehouse. They were initially intrigued by the affordability and flexibility of the product, and were ultimately very impressed by the efficiency of the design and the durability of the structure.

The GrowthPoint team was extremely knowledgeable about the product and the process of manufacturing, delivery and installation. They were able to address all of the Procurement team's questions and worked together to ensure all needs were met.

The restroom included two single-sex ADA stalls with sinks, one men's restroom with toilet, urinal and sinks, and one woman's restroom with two toilets and sinks. The structure arrived exactly as proposed, ahead of schedule and on budget.

The Procurement Services Division was pleased with the final product.



#### Two Story Structure

Manufactured and performed full general contracting site work for a two story Adaptive Metal Structure in Joshua Tree, CA. This project was installed on schedule and on budget. This structure was chosen by the customer due to the high-level of sustainability, energy efficiency and design esthetic.

The adaptive metal structure had a full kitchen, two bathrooms, two main rooms, and was part of an overall project design that included a Butler building. The total purchase price was approximately \$250,000. The change orders associated with this project were at the request of the owners and approved prior to work commencing.

Reference contact (CONFIDENTIAL):





Figure 4 – Two Story Project

January 1, 2014

Re: GrowthPoint Structures

To whom it may concern,

We are pleased to write this letter of recommendation for GrowthPoint Structures. Our goal was to build a highly sustainability and energy efficient 2-Story residence in Joshua Tree where we could have a minimal carbon footprint.

GrowthPoint's modular structures were the ideal solution to achieve this goal. Their team and ours worked well together and fit perfectly into our vision. Our project needed extremely durable structures for the desert environment. Coupled with energy efficient requirements and unsurpassed structural integrity GrowthPoint was able to deliver on every aspect.

The final product was installed on schedule and on budget and was exactly what we were looking for. The quality of the manufacturing is excellent and the attention to detail is unparalleled.

We would recommend GrowthPoint to anyone looking for high-quality and affordable structures. Their innovative structures and commitment to sustainability provides a compliment to any design and look forward to working with them in the future.



#### Community Out Building

Manufactured and performed full general contracting site work for a community Adaptive Metal Structure out building house in Topanga, CA. This structure was chosen by the customer due to the high-level of sustainability, affordable price point, and design esthetic. GrowthPoint was also the only option that was feasible for the difficult installation requirements.

This project was installed ahead of schedule and on budget and included a full kitchen, bathroom, community space and storage. The total purchase price was approximately \$80,000. The owners requested the addition of stairs after installation and GrowthPoint provided an estimate for the change order and received approval before commencing work.



Figure 5 – Community Out Building

December 1, 2013

To whom it may concern,

It is with pleasure we write this letter of recommendation for GrowthPoint Structures. The team at GrowthPoint worked with us on designing and constructing community outbuildings. We chose GrowthPoint because of their high-level of sustainability, attention to detail, affordable price point, and design esthetics.

The site had limited accessibility and the process of determining the structure to access the space was effortless on our part – their team worked with us on identifying our needs and provided a great solution to achieve our goals. The final structures included a full kitchen, restroom, community space, mechanical room and storage area.

Once the design process was complete, the manufacturing was done quickly and the structure was delivered and installed on schedule. In addition, GrowthPoint completed the final design, manufacturing and delivery on budget. We are thrilled with the quality of the structures and their ability to deliver a sustainable and efficient design that is adaptable and flexible enough to accommodate challenging site conditions.

We would recommend GrowthPoint as a great partner for any project or structure needs.



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# References

### CONFIDENTIAL



#### 4. SECTION 4: Fee Proposal

#### **Purchase Price**

The fee proposal is based on the structures as outlined in the RFP document for fabrication and shipping of modular structure, include everything necessary for the assemblage of structures on the property and sales tax. We have included an additional section relating to optional upgrades.

#### **GrowthPoint Structures**

Line Item	Quantity	SF		Buildings		Other	Total
1600sf (40'x40')	1	1,600	\$	216,000.00	I		\$ 216,000.00
Storage/Office 320 sf (8'X40')	1	320	\$	43,200.00	ļ		\$ 43,200.00
Restrooms 320 sf (8'x40')	1	320	\$	64,000.00			\$ 64,000.00
Fire Sprinklers		2,240	İ		\$	11,200.00	\$ 11,200.00
Kitchen (cabinet, sink with garbage disp	osal, instahot, e	elec.outlets)			\$	5,000.00	\$ 5,000.00
Continuous Overhang (one side)		336			\$	8,400.00	\$ 8,400.00
		2,240	\$	323,200	\$	24,600	\$ 347,800.00
		Cost /SF	\$	144.29	\$	10.98	\$ 155.27

Sales Tax	\$ 12,520.80
Shipping (by 3rd party)	\$ 3,500.00
Total Purchase Price	\$ 363,820.80

#### **Optional Upgrades**

Line Item	Quantity	SF	Buildings	Other	Total
Restroom Upgrades to Stainless	1			\$ 11,294.40	\$ 11,294.40
Guarda Window Screen Upgrades	1			\$ 13,132.00	\$ 13,132.00

It is GrowthPoints understanding that prevailing wages are not required for in-factory manufacturing. The estimate above doesn't not include prevailing wage. If prevailing wage is required, it will impact the total purchase price and will be the responsibility of MRCA.

The additional fees relating to the design and drawing of custom structure(s) for DSA submission plus inspection services during installation of modular structure(s) are as follows:

#### GrowthPoint Drawings, Inspections

Line Item	Quantity	SF	Buildings	Other	Total
Custom Structure Construction Docum	ents for DSA App	roval			\$ 25,000.00
GP Onsite Inspection @ Installations					\$ 2,000.00
Printing & Reimbursables					\$ 2,500.00
Total Purchase Price					\$ 29,500.00
Grand Total Purchase Price					\$ 393,320.80

# Payment Schedule

Payment schedule for the items above is as follows. See Section 5 for specific payment dates.

Growth	Point Structures			
		% of Payment		Amount
А	Execution of Agreement	10%	\$	36,382.08
В	Commencement of Fabrication	40%	\$	145,528.32
С	50% Completion of Fabrication	40%	\$	145,528.32
D	Completion of Fabrication	10%	\$	36,382.08
	Total		\$	363,820.80
Crouth	Doint Drowingo, Increations			
Growin	Point Drawings, Inspections	% of Dovement		Amount
Drawing	16	% of Payment		Amount
E	Start Drawings for Submission	50%	\$	13,750.00
F	Submission to DSA	50%	φ \$	13,750.00
Г	Submission to DSA	50%	φ	13,750.00
Inspecti	on at Installations			
G	Start of Installation	50%	\$	1,000.00
Н	Ready for Occupancy	50%	\$	1,000.00
	Total		\$	29,500.00
			•	
	Total Purchase Price		\$	393,320.80

# 5. SECTION 5: Schedule and Timeline

ESTIMATED COMPLETION WITH CUSTOM STRUCTURES:	
RFP Date:	6/10/2014
Contract Executed/Notice to Proceed	6/30/2014
Drawing Preparation for DSA Submittal	
- GPG Starts Plans	7/7/2014
- Send Plans to MRCA for Review	7/30/2014
- MRCA Response/Comments (1st Round)	8/6/2014
- GPG Revisions	8/13/2014
- Send Plans to MRCA for Review	8/14/2014
- MRCA Response/Comments (2nd Round)	8/21/2014
- GPG Revisions	8/28/2014
- MRCA Approval of Plans	9/4/2014
DSA Submittal	9/11/2014
DSA Review Complete (assumes 2 plan check reviews)	1/9/2015
DSA Project Approval	1/16/2015
Commence Fabrication (payment received, inspector hired)	1/17/2015
50% Fabrication Payment Received	2/16/2015
Manufacturing Completed	3/18/2015
Ship to Site (by 3rd Party)	3/19/2015
Receive & Commence Install (By MRCA/Others)	3/19/2015
Estimated Completion Date is:	4/18/2015

#### **PROOF OF INSURANCE**

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MOUNTAINS RECREATION & CONSERVATION AUTHORITY Los Angeles River Center and Gardens 570 West Avenue Twenty-six, Suite 100 Los Angeles, California 90065 Phone (323) 221-9944 Fax (323) 221-9934

# REQUEST FOR PROPOSALS FOR THE DESIGN, FABRICATION AND DELIVERY OF A MODULAR STRUCTURE AT THE COMPTON CREEK NATURAL PARK FOR THE MOUNTAINS RECREATION AND CONSERVATION AUTHORITY

The Mountains Recreation and Conservation Authority (MRCA) seeks a Vendor to design, manufacture and deliver a Modular Structure for the Compton Creek Natural Park at Washington Elementary.

**Site Location:** Compton Creek Natural Park at Washington Elementary is located at 941 West Cressey Street, Compton, CA 90220.

**Contact:** Liz Jennings, <u>liz.jennings@mrca.ca.gov</u> (323) 221-9944, x185, Fax: 323-441-8691 Prospective Vendors are required to register with MRCA prior to 4:00 p.m. on May 27, 2014.

Attachments: This RFP consists of this memo and the following attachments:

- 1. Project Information and Scope of Services
- 2. Submittal Requirements
- 3. Proposal Cover Sheet
- 4. Site Map
- 5. Concept Site Plan

Site Access: The property is open to the public from sunrise to sunset.

**Questions:** Direct all questions to the contact information listed above before 4:00 p.m. on May 27, 2014. All clarifications will be made by e-mail to registered vendors only and provided by May 30, 2014.

**Submittals:** Please provide a proposed timeline, fee proposal summary, and a general schedule of fees. **Proposals are due by 4:00 p.m. on <u>June 10, 2014</u> and should be e-mailed or mailed to the address listed above. See Attachment 2 for submittal requirements. Late submissions will not be accepted.** 

**Selection:** Selection will be based on demonstrated competence and qualifications for providing the Scope of Services at fair and reasonable prices. Proposed deviations from the RFP requirements will be noted and taken into consideration. Any proposal deemed irresponsible or unresponsive will not be considered. We hope to select a vendor 3-4 weeks after the bid date.

This request for proposals does not, in itself, order any specific items, nor does it create an obligation of funds. MRCA obligates funds through issuance of separate documents. Mountains Recreation and Conservation Authority reserves the right to reject any or all proposals, to waive technicalities, to re-advertise, to proceed otherwise when in the best interest of the agency.

#### Attachment 1 - Project Information and Scope of Services

Phase 1 of the Compton Creek Natural Park was completed in November 2013. Phase 2 of the project is currently in the engineering phase, and part of that work includes the construction of a Modular Structure in an undeveloped 0.17-acre section within the Phase 1 park area. This RFP is for the design, manufacture, and delivery of a DSA-approved Modular Structure that will serve as park offices, a youth training classroom, and public restrooms.

The building must meet the following criteria:

#### Floor Plan Requirements:

- 1. Minimum of 2,240 square feet. The schematic site plan accommodates a 56' x 40' footprint, but minor modifications to these dimensions may be made if needed.
- 2. One flexible room of 1,600 SF. This room shall include a small kitchenette including a sink with garbage disposal, insta-hot, space and hookups for a full size refrigerator, and countertop to accommodate a standard microwave. Appliances are not included.
- 3. Two fully-outfitted ADA unisex restrooms with exterior entrances.
- 4. Office space of 160 SF separated into two offices.
- 5. Storage area 320 SF with exterior entrance.

#### Materials Requirements:

Building shall primarily consist of recycled or reused content. All finishes (wall, floor, ceiling, doors and hardware, etc.) and fixtures (plumbing, electrical, and HVAC) shall be included.

#### Additional Requirements:

- 1. The selected vendor shall work with MRCA and MRCA's consultants to finalize the building specifications, coordinate the construction, foundation, and utility drawings, and obtain all required approvals. The vendor shall work with MRCA and MRCA's General Contractor to coordinate delivery and installation by the GC.
- 2. Previous DSA approval of a substantially similar structure.
- 3. All relevant requirements of the 2013 California Building Standards Code shall be met, including those sections that take effect July 1, 2014.
- 4. Minimum one year warranty on construction, equipment and fixtures.
- 5. Locally sourced materials and manufacture.

<u>Schedule Requirements</u>: The modular structure shall be designed, permitted, manufactured, delivered and installed within nine months after written authorization is given to proceed.

#### Desired/Optional Elements:

- Ability to add a second story (with proper foundation).
- Segments to have consistent dimensions (height, roof, overhangs, connections, etc.) to allow for future expansion, relocation and reconfiguration.
- Features to resist vandalism and increase security.
- Previous LEED certification on a substantially similar structure.
- Building life-span of 100 years.
- R-values exceeding CA Title 24 requirements and other energy-efficient features.
- Ability to install at grade.
- Ease of assembly and limited on-site fabrication.

Insurance Requirements: The selected Vendor shall provide MRCA with proof of all required insurance, outlined below. The Mountains Recreation and Conservation Authority, the Conejo Recreation and Park District, the Rancho Simi Recreation and Park District, the Santa Monica Mountains Conservancy, the State of California, the Los Angeles County Regional Park and Open Space District, and the Compton Unified School District shall each be named as additional insureds (collectively, "Additional Insureds") on all policies. As Additional Insureds, all employees, agents, directors, and officers, of the Additional Insureds are required to be covered by each policy.

- A. General Liability. Vendor shall maintain a policy of comprehensive liability insurance covering all Work to be done. The policy shall cover at least one million dollars (\$1,000,000) combined single limit per occurrence and two million dollars (\$2,000,000) in aggregate for bodily injury and property damage. The policy shall not exclude or except from coverage any of the Work required to be performed.
- B. Automobile. Contractor shall maintain comprehensive automobile insurance of at least one million dollars (\$1,000,000) per occurrence of bodily injury or property damage. The policy shall include all Vendor-owned, non-owned, and hired vehicles employed by the Vendor in the performance of the Work described herein.
- C. Subcontractors. If any subcontractors are used, Vendor shall include all subcontractors as insureds under the policies required herein, or, shall provide MRCA with certificates and endorsements for each subcontractor, subject to all requirements outlined herein.
- D. Workers Compensation. Vendor shall, at all times during the Term of this Agreement and completion of Work, maintain appropriate workers compensation insurance as required by California law.

<u>Public Works</u>: This project is a public works project, as defined in Labor code Section 1720, and must be performed in accordance with the requirements of Labor Code sections 1720 to 1815. MRCA has adopted a Labor Compliance Program, pursuant to which, construction contracts under \$25,000 and maintenance contracts under \$15,000 are not subject to prevailing wages.

<u>Background Information</u>: The Compton Creek Natural Park at Washington Elementary is located at 941 West Cressey Street, Compton, CA 90220. The property is bounded by Compton Creek Bike Path to the west, the Elementary school to the east, Cressey Street to the south and the residential homes on West 139<sup>th</sup> Street to the north. The nearest cross street is South Wilmington Avenue. See Thomas Guide page 734, grid G3. Subject APN is: 6144-018-902.

The park is sited on a 4.2 acre portion of school land that is wholly separated from the campus. The park serves the general public and more than 400 K-5<sup>th</sup> students. The master plan for the park was designed through a collaborative process with teachers, school staff, community members, and other stakeholders. Phase 1 features native plant landscaping, shade trees, walking paths, grassy play areas, fitness equipment, picnic tables and seating, a small multi-use amphitheater and parking. As a model of modern sustainable design, the park includes Best Management Practices (BMPs) and environmentally friendly features including natural retention basins and bio-swales for stormwater treatment, a 127,000 gallon underground cistern that stores rainwater for park irrigation, low-water use plants, permeable paving, and some recycled materials. The natural park is the first to fulfill the vision of the Compton Creek Garden Master Plan, which seeks to create a 3.75 mile-long park system of gardens, plazas, trails, habitats, outdoor classrooms, promenades, and integrated Best Management Practices (BMPs) to transform Compton Creek and create much needed park space in the City of Compton. The

park was constructed in part by the Los Angles Conservation Corps (Corps), a youth job training nonprofit, and the Corps now maintains the park.

Phase 2 of the park improvements will be located within the developed 3 acres of the park, as well as in an undeveloped 0.17 acre section located in the southeast corner of the property. A modular structure will be installed in the undeveloped 0.17 acre section along with a small parking area, fencing, paving, planting areas, security lighting, and an outdoor patio area. A shade structure for the adjacent plaza may be included in Phase 2. The engineering phase (from Schematic Design to Plan Check submittal) is expected to last six months. Plans will be permitted through the Division of State Architects, and construction will go through a public bid process (lowest bidder).

The Modular Structure will serve as a work center for Corps youth who can be hired from local neighborhoods to maintain, operate, and foster local stewardship of the park. The multi-purpose building will serve as a Corps satellite facility, increasing the accessibility and convenience for youth from the surrounding neighborhood to take advantage of ongoing job training and educational programs. The structure will also include a public restroom for the park visitors.

#### ABOUT THE MRCA

The Mountains Recreation and Conservation Authority (MRCA) is a local public agency exercising joint powers of <u>Santa Monica Mountains Conservancy</u>, the <u>Conejo Recreation and</u> <u>Park District</u>, and the <u>Rancho Simi Recreation and Park District</u> pursuant to Section 6500, *et seq.* of the Government Code.

The MRCA is dedicated to the preservation and management of local open space and parkland, watershed lands, trails, and wildlife habitat. The MRCA manages and provides ranger services for almost 60,000 acres of public lands and parks that it owns and that are owned by the Santa Monica Mountains Conservancy or other agencies and provides comprehensive education and interpretation programs for the public. The MRCA works in cooperation with the Conservancy and other local government partners to acquire parkland, participate in vital planning processes, and complete major park improvement projects.

#### ABOUT THE LOS ANGELES CONSERVATION CORPS

The primary mission of the Los Angeles Conservation Corps is to provide at-risk young adults and school-aged youth with opportunities for success by providing them with job skills training, education and work experience with an emphasis on conservation and service projects that benefit the community.

#### Attachment 2 – Submittal Requirements

Please use Attachment #3 Proposal Cover Sheet and include all five of the required submittal components listed below. The Vendor may include with the proposal a statement defining any proposed deviations from the requirements of this document, including additions, deletions, exceptions and revisions. There is no limit to the number of pages a submittal can be, however, please keep it to a minimum and include only the necessary information.

#### Section 1: Design and Product Narrative

- 1. Provide a floor plan of the proposed modular structure that will fulfill the requirements listed in Attachment 1.
- 2. Describe the ways in which the proposed modular structure fulfills the requested standards listed in Attachment 1 (both required and desired). Explain any suggested changes, exceptions or deviations from these standards.
- 3. List the strengths of the proposed modular structure, highlighting sustainable design features. Include warranty information for equipment and fixtures.

#### Section 2: Qualifications and Background

- 1. Cover letter including the following information:
  - a. Name, address, contact information, etc. for the Vendor and the primary contact person.
  - b. Brief company history and background, including number of years in business, annual revenues, and current work commitments.
  - c. Note type of organization or company structure.
  - d. Certification that the firm is legally permitted to conduct business in the State of California.
  - e. An individual who has the power to bind the vendor contractually must sign the cover letter.
- 2. Describe the approach to this work, including communication process, project management, and quality control.
- 3. Describe all prior participation with an MRCA project by vendor and/or key personnel, whether or not firm contracted directly with MRCA.
- 4. Provide specific information on the vendor's litigation history, in the last five years, of termination for default, litigation by or against the vendor, and judgments entered for or against the vendor.

#### Section 3: References and Examples of Work

- 1. Examples of three relevant projects on which the firm has supplied modular structures during the last five (5) years. Include photographs of the fabricated structures. For each project, include the client's contact information. Describe the scope and cost of each project, and provide a statement of change order(s) and the reason for the change order(s).
- 2. Contact information for five (5) references.

# **Section 4: Fee Proposal**

- 1. Submit a fee proposal subdivided by the tasks described below:
  - a. Purchase Price for fabrication and shipping of modular structure, include everything necessary for the assemblage of structures on the property and sales tax.
  - b. Design and drawing of custom structure(s) for DSA submission plus inspection services during installation of modular structure(s).
- 2. Note required payment dates.

# Section 5: Schedule/Timeline

- 1. Submit a schedule incorporating the following milestones:
  - a. Drawings started;
  - b. Ready for DSA submission;
  - c. Manufacturing started;
  - d. Manufacturing completed;
  - e. Delivery;
  - f. Installation;
  - g. Estimated completion date.
- 2. The start date for the schedule/timeline should be June 30, 2014. Indicate number and duration of design reviews by MRCA.

# **EVALUATION**

Proposals will be evaluated for the following criteria:

- Lowest responsive and responsible price for required elements and schedule.
- Value considering the desired elements included.
- Demonstrated capability of the vendor and quality of performance on similar past projects.
- Recommendations of prior clients.

MRCA may contact any previous clients to verify the experience and performance of the prospective firm and key personnel, whether or not the client is listed as a reference. The information provided in response to the above requirements will be the basis for evaluation. Failure to provide this information or the inclusion of any conditions, limitations, or misrepresentations may adversely affect the evaluation of your proposal. The Executive Officer of the MRCA reserves the right not to award any contract.

All respondents will be required to represent and warrant that they, he, she, or the officers, directors, and/or employees of bidder are not related by blood or marriage to any member of the governing boards of the Santa Monica Mountains Conservancy, the Santa Monica Mountains Conservancy Advisory Committee, the Mountains Recreation and Conservation Authority, or any other joint powers authority for which the Santa Monica Mountains Conservancy is a constituent member, or to any officer, director or staff member of any of the aforesaid public agencies. "Related by blood or marriage" is defined as being a parent, child (including stepchildren), sibling, grandparent, grandchild, aunt, uncle, niece, nephew, spouse, domestic partner, father-in-law, mother-in-law, sister-in-law or brother-in-law. The MRCA reserves the right to immediately cancel any contract entered into if it discovers a breach of this warranty and representation. Consultant shall be liable for all damages sustained by the MRCA as a result of the breach.

	RFP FOR MODULAR STRUCTURE FOR COMPTON CREEK NATURAL PARK	May 20, 2014
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Page 7 of 9

#### **Attachment 3 - Proposal Cover Sheet**

### PROPOSAL FOR: Modular Structure per RFP dated May 20, 2014

A PROJECT OF: MOUNTAINS RECREATION AND CONSERVATION AUTHORITY 570 West Avenue 26, Suite 100 Los Angeles, CA 90065

#### VENDOR INFORMATION

Vendor Name:		Check One:	<ul> <li>Corporation</li> <li>Partnership</li> <li>Sole Proprietor</li> </ul>
Contact Person:			
Address:			
Phone:	Fax:		
Tax ID:			
If firm is a sole proprietor or partnership:			

Owner(s) of Company \_\_\_\_\_

DATE SUBMITTED:

The bidder represents and warrants that they, he, she, or the officers, directors, and/or employees of bidder are not related by blood or marriage to any member of the governing boards of the Santa Monica Mountains Conservancy, the Santa Monica Mountains Conservancy Advisory Committee, the Mountains Recreation and Conservation Authority, or any other joint powers authority for which the Santa Monica Mountains Conservancy is a constituent member, or to any officer, director or staff member of any of the aforesaid public agencies. "Related by blood or marriage" is defined as being a parent, child (including step children), sibling, grandparent, grandchild, aunt, uncle, niece, nephew, spouse, domestic partner, father-in-law, mother-in-law, sister-in-law or brother-in-law. The MRCA reserves the right to immediately cancel any contract entered into if it discovers a breach of this warranty and representation. Bidder shall be liable for all damages sustained by the MRCA as a result of the breach.

I declare under the penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Authorized Signature					
Name:					
Title:					
Executed this	day of	, 2014 at	, California.		



